



LOS
ANGELES
LGBT
CENTER®

LOS ANGELES LGBT CENTER
2016 ANNUAL REPORT



LOS
ANGELES
LGBT
CENTER

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LOS ANGELES LGBT CENTER

Since 1969 the Los Angeles LGBT Center has cared for, championed and celebrated LGBT individuals and families in Los Angeles and beyond. Today the Center's nearly 600 employees provide services for more LGBT people than any other organization in the world, offering programs, services and global advocacy that span four broad categories: Health, Social Services and Housing, Culture and Education, Leadership and Advocacy. We are an unstoppable force in the fight against bigotry and the struggle to build a better world; a world in which LGBT people can be healthy, equal and complete members of society. Learn more at lalgbtcenter.org.

MISSION STATEMENT

The Los Angeles LGBT Center is building a world where LGBT people thrive as healthy, equal and complete members of society.

We Value:

RESPECT

We provide a workplace and service environment where individuality is seen as strength and all people are treated with fairness and dignity.

EXCELLENCE

We dedicate ourselves to the highest quality in all our programs and services, and seek employees and volunteers who have a passion for helping others.

INCLUSIVENESS

We believe in the need for different perspectives and commit ourselves to representation from all members of our diverse community.

INNOVATION

We vigorously support pioneering programs and advocacy to meet community needs.

INTEGRITY

We work together to advance the Center's mission, and we honor and apply these values in what we do and say.

2016 EXECUTIVE TEAM LIST

Lorri L. Jean
CHIEF EXECUTIVE OFFICER

Darrel Cummings
CHIEF OF STAFF

2016 SENIOR EXECUTIVE TEAM

Alan Acosta
DIRECTOR OF
STRATEGIC INITIATIVES

Mike Holtzman
CHIEF FINANCIAL OFFICER

Kristin Flickinger
DIRECTOR OF PROGRAMS

Jim Key
CHIEF MARKETING OFFICER

Chris Brown
DIRECTOR OF HEALTH AND
MENTAL HEALTH SERVICES

Bill McDermott
CHIEF DEVELOPMENT OFFICER

Dave Garcia
DIRECTOR OF POLICY
AND COMMUNITY BUILDING

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DEAR FRIENDS:

In the lives of many LGBT people there were two particularly defining events in 2016: Donald Trump's election and the massacre of 49 people at Pulse, a predominately LGBT nightclub in Orlando. Though there's no comparing the two events, the Los Angeles LGBT Center's response to each is representative of the important role it plays in the community.

The public began to learn the horrifying details of the Pulse nightclub massacre the morning of the L.A. Pride Parade. Throughout the day, after revamping our parade contingent to show solidarity with Orlando, we spoke out in local and national news media to challenge early, and ultimately false reports, that the attack was coordinated or inspired by Muslim terrorist organizations. We put the spotlight on some of the biggest culprits for inciting violence: anti-LGBT political and religious leaders right here at home.

The next evening the Center hosted a rally that brought together up to 6,000 people of all races, ages, sexual orientations and gender identities to begin healing the wounded hearts and spirits of the many who were grief struck by the horrible tragedy. Months later we brought people together for an event, in conjunction with the Wallis Annenberg Center for Performing Arts, that celebrated the lives of those lost and raised nearly \$50,000 for the LGBT center in Orlando.

Donald Trump's election as president was a different type of crisis for many in our community.

The morning after his election—and for weeks afterward—our switchboard and staff were flooded with inquiries from people concerned about their marriage (or future ability to marry), their healthcare coverage, their immigration status, and much more. Many of the homeless youth who live with us, some of them immigrants, were inconsolable. Transgender people turned to us for immediate help to

complete the legal paperwork to change their gender and our pharmacy was busier than ever with people re-filling prescriptions, worried they'd soon lose their healthcare.

We hastily arranged a community gathering the evening after the election and, with just a few hours-notice, many hundreds of people filled the courtyard and galleries of the Center's Village at Ed Gould Plaza to find solace and comfort from each other, to better understand what a Trump presidency would mean for them, and to learn what they could do in response. Our incredible representative in Congress, Rep. Adam Schiff, dropped by and pledged to continue fighting for LGBT people.

Of course, we didn't have all the answers regarding the impact of this new administration and conservative Congress and we still don't. But based on the campaign promises of the president and leaders in Congress, the threats to LGBT people—and to federal funding for the Center's services and programs—are numerous. So we're more grateful than ever for the ongoing support of donors like you.

Helping to heal the LGBT community from the wounds of a bigoted society is something we've been doing since 1969, but more than that, we're working to build a world where LGBT people thrive as healthy, equal and complete members of society. No organization does more for LGBT people than your Center and we've never been able to do more—and serve more people—than we were able to do in 2016, thanks to our incredible donors.

Sincerely,



Lorri L. Jean
CEO



Marki J. Knox, MD
Board Co-Chair



David Bailey
Board Co-Chair



CLIENT STORIES

ERIKA KLETZIN

ERIKA KLETZIN, 77, HAD LIVED IN HER COZY SANTA MONICA HOME FOR TWO YEARS BEFORE HER RENT SKYROCKETED TO A RATE SHE COULD NO LONGER AFFORD. HAD THE CENTER'S TRIANGLE SQUARE IN HOLLYWOOD—THE NATION'S LARGEST AFFORDABLE HOUSING DEVELOPMENT SPECIFICALLY FOR LGBT SENIORS—NOT BEEN AVAILABLE FOR HER, THE FORMER NURSE AND ARTIST MAY HAVE ENDED UP HOMELESS.

"I believe things happen for a reason," she said. "I was meant to move into Triangle Square because it's centrally located to everything I need. When I had to give up my car, I was devastated, but really, everything is just a short distance away."

Accustomed to being independent and self-sufficient, Kletzin discovered that Triangle Square provided the community that she needed—not just a roof over her head. She also has access to the Center's Senior Services, which provides life-enriching programs and support services, activities, and events, ranging from lunches at The Village at Ed Gould Plaza to field trips to local museums and attractions.

"My neighbors at Triangle Square and the friends I've made through the Center's Senior Services program are like family," said Kletzin, who once married a man to appease her mother who disapproved of



THANK GOODNESS FOR TRIANGLE SQUARE AND THE CENTER FOR PROVIDING PROGRAMS FOR LGBT PEOPLE OF MY GENERATION. THE COMPANIONSHIP I'VE FOUND HERE IS INCOMPARABLE."

her being lesbian. "They really understand what it means to be LGBT, and I've never felt the need to go back into the closet."

"No organization offers a wider array of programs, services, and events specifically for LGBT seniors than the Center," said Senior Services Deputy Director Tripp Mills. "Our department consists of experts who know how to help seniors stay active and feel invigorated. We know how

to navigate the complex world of Social Security, Medicare, veterans benefits, affordable housing, and more."

Originally from Berlin, Germany, Kletzin and her family emigrated to the United States after World War II and settled in New Jersey. She pursued a nursing career after graduating from high school and worked as an LVN and RN for 42 years, primarily helping people to recover from alcohol and drug abuse. For decades, Kletzin took care of others. Now, the Center is taking care of her.

"I worry about money a lot, but I know that some of my friends and neighbors have had it much worse in life," said Kletzin, whose home is adorned with her artwork. "Thank goodness for Triangle Square and the Center for providing programs for LGBT people of my generation. The companionship I've found here is incomparable."



CLIENT STORIES

MARLON FLORES

MARLON FLORES HAD 24 HOURS TO FLEE HIS TOWN OR BE KILLED. THOUGH THE OPENLY GAY HIV/AIDS EDUCATOR WAS USED TO HARASSMENT, IT WAS AFTER A GROUP OF MASKED THUGS CONFRONTED HIM WHILE WALKING HOME FROM AN LGBT EVENT AND THREATENED HIS LIFE THAT HE KNEW IT WAS FINALLY TIME TO FLEE HONDURAS, ONE OF THE MOST ANTI-LGBT COUNTRIES IN CENTRAL AMERICA.

“All I could think of was to go home, pack up my belongings, flee to another city, and figure out how to communicate with my family,” said Flores, 28. “Although I was going to leave my friends and relatives behind, I had to save myself.”

Flores began working as an HIV/AIDS educator when he was a teenager, but his rising prominence as an LGBT activist was met with hatred by some in his community. For years he put up with the discrimination, taunts and threats, but after the violent confrontation with the group of masked men two years ago, he knew he could never safely live in Honduras, even if he moved to another town.

“Discrimination against LGBT Hondurans begins at an early age, when boys and girls are expected to conform to strict gender expectations,” Flores explained. “Access to health care is denied to LGBT people simply because of their



MY LIFE REALLY BECAME BETTER ONCE I FIRST STEPPED FOOT INTO THE UNITED STATES AND WALKED THROUGH THE CENTER’S DOORS.”

sexual orientation or gender identity, and many employers don’t want to hire an LGBT person. As a result, many of us end up working in the factories... or the streets.”

When he arrived in Los Angeles, Flores sought assistance from the Los Angeles LGBT Center’s Legal Services program, which provides legal assistance, including representation, to asylum seekers.

“Los Angeles has one of the largest LGBT refugee populations in the country

due both to our location and our large number of out LGBT people,” said Director of Legal Services Roger Coggan. “As the largest LGBT service provider in the world, the Center is a magnet for many of these survivors of persecution and torture—from Central America to the Middle East. Each year, our work has helped dozens of refugees and asylum seekers be able to stay in the safest environment they have known.”

After 15 months of representation by Center staff which navigated his case through the legal system, Flores was granted asylum in December 2016. He now has the opportunity to apply for permanent residency.

“With this asylum order, my life is forever changed—I can be who I am without fear,” he says. “But, my life really became better once I first stepped foot into the United States and walked through the Center’s doors.”



2016

A SNAPSHOT OF THE CENTER'S WORK THIS YEAR BUILDING A BETTER WORLD FOR LGBT PEOPLE

HITS ON STAGE

Mar The Center's production of Ike Holter's ground-breaking play *Hit the Wall*, which stunningly recreated the 1969 police raids at New York's The Stonewall Inn, swept the Los Angeles Drama Critics Circle Awards, winning the top prize for Outstanding Production and six others.

Oct Jane Wagner's iconic play was cast for the first time with 12 actors and dubbed *The Search for Signs of Intelligent Life in the Universe: Revisited*, taking the Center's stage by storm and garnering sold-out performances and rave reviews.



June A 545-MILESTONE

More than 3,000 cyclists and volunteers made the 545-mile journey from San Francisco to Los Angeles, raising more than \$16.1 million to support the HIV/AIDS-related services at the Center and the San Francisco AIDS Foundation. The **AIDS/LifeCycle** "love bubble" celebrated the 15th anniversary of the ride.



Apr REDUCING LGBT PREJUDICE: WE'VE PROVEN HOW

Researchers from Stanford University and the University of California, Berkeley, reported in *Science* that volunteer canvassers, trained in a novel approach developed by the Center, reduced voters' prejudices against transgender people comparable to the decrease in prejudice against gay and lesbian people that took more than a decade to achieve.



BE HERE! A YEAR OF RECORD-SETTING EVENTS

Our special events celebrated the best of our community while raising vital support for our client services.

Apr Celebrity chef Giada De Laurentiis and YouTube sensation Connor Franta joined more than 60 restaurant and beverage partners at our 11th annual **Simply diVine** premiere food and wine event.

May Legendary artist Macy Gray joined James Blunt, Tal Wilkenfeld, and Fortune Feimster to perform at the Hollywood Palladium for **An Evening with Women**.



Sept Held in the HBO Party Pavilion at West Hollywood's Pacific Design Center, this year's **Anniversary Gala Vanguard Awards** honored Jesse Tyler Ferguson, Justin Mikita, and Amini Fonua, and included a weekend-long slate of special activities.

June/July WE STAND WITH ORLANDO

The deadliest mass shooting in U.S. history happened in the early morning hours of June 12 at the Pulse nightclub in Orlando. Later that morning, the Center led its contingent in the L.A. Pride parade with signs spelling out Orlando as a show of support and solidarity.

The next day, thousands gathered with us and Lady Gaga on the steps of L.A. City Hall for a rally and vigil. The Center also partnered with The Wallis Annenberg Center for the Performing Arts for United FORlando, a performance and panel discussion that raised support for victims of the tragedy.



July PUBLIC HEALTH RESPONSE

In response to the second outbreak of meningitis among gay and bisexual men in Los Angeles, the Center launched a campaign to promote vaccinations, beginning with a news conference at The Village at Ed Gould Plaza that included public health officials and representatives from other LGBT health organizations. **We began offering free vaccinations at our clinics in Hollywood and at the Center-WeHo.**

Sept **IT'S (NOW) THE LAW**

Landmark legislation sponsored by the Center and APLA Health to boost awareness of pre-exposure prophylaxis (PrEP) and post-exposure prophylaxis (PEP) was signed into law, ensuring that when people test negative for HIV they'll receive information about how to protect themselves from infection through PrEP and PEP.



The Protecting Youth from Institutional Abuse Act

became law in California, regulating the industry of residential programs that claim to help "troubled" youth, including those who are simply LGBT. It's the most comprehensive law of its kind, with no exemptions for religious-based businesses. Survivors of Institutional Abuse (SIA) joined the Center in sponsoring the bill.

WE ASKED, YOU JOINED

All Year Supporters joined the conversation on our social media channels in record numbers this year. The Center's channels grew nearly 15% on Facebook, 12% on Twitter, 120% on Instagram, and 83% on YouTube, bringing our total social audience reach to nearly 188,000 and total social engagement to nearly 400,000.

Join the conversations anytime at [@lalgbtcenter](https://twitter.com/lalgbtcenter).

Aug The Center launched a new website at lalgbtcenter.org. The refreshed site includes streamlined content, video testimonials, and enhanced features, like a sortable calendar and online store.

TRANSGENDER AWARENESS

June A record 1,600 people attended the Center's 18th annual **Trans Pride L.A.**, one of the country's oldest and largest celebrations of the trans community, with special appearances by CeCe McDonald and Sir Lady Java. It was funded in part through the generosity of Amazon Original Series *Transparent*.



Apr/Oct Our **Transgender Youth Employment Toolkit** is a resource for case managers working to help transgender youth find jobs. Our Transgender Economic Empowerment Project held its annual job fair in October, welcoming nearly four dozen companies and hundreds of job seekers.



HERE WE GROW

Apr The first public renderings of the Center's new **Anita May Rosenstein Campus** were released. The revolutionary campus will become the Center's new administrative headquarters and will include expanded emergency housing for youth, affordable housing for youth and seniors, new senior and youth centers, and ground floor retail space.

With a groundbreaking scheduled early in 2017, the project has been unanimously approved by the L.A. City Planning Commission and approved by the full L.A. City Council.



Aug The Center expanded its charter high school for LGBT youth to five days a week through a new partnership with **Five Keys charter school**, providing a place for students who didn't feel safe or comfortable in traditional schools.



Oct To provide clients with even faster service, the Center opened a **new, larger pharmacy** in the McDonald/Wright building, adding additional staff and two new service windows. One of the things that distinguishes the Center's pharmacy from others is that it's completely integrated with each client's medical record, enabling staff to double-check prescription orders to protect against potential complications.



“

I WAS LIVING WITH MY FAMILY IN TENNESSEE, AND THEY TOLD ME I HAD TO LEAVE. I DIDN'T UNDERSTAND THE MAGNITUDE OF LIVING ON THE STREET AND WHAT THAT DOES TO SOMEONE MENTALLY. HOMELESS PEOPLE ARE PEOPLE YOU'RE AT WORK WITH, PEOPLE AT SCHOOL WITH YOU. I WAS ONE OF THOSE.

THE CENTER IS A BLESSING; A STEPPING STONE. IT'S THE FIRST TIME I EVER FELT FULLY ACCEPTED BY SOMEONE. NOW, I KNOW HOW STRONG I AM.”

— Ben

BY THE NUMBERS: 2016

75,500

free meals to LGBT youth experiencing homelessness

22,200

bed nights to LGBT youth experiencing homelessness

1,300

youth attended our Models of Pride conference



CAPITAL CAMPAIGN FOR ANITA MAY ROSENSTEIN CAMPUS

The Center is engaged in an ambitious campaign to raise \$47.5 million or more for the beautiful new Anita May Rosenstein Campus, scheduled to open in early 2019 directly across the street from The Village at Ed Gould Plaza.

To help meet the growing need among LGBT youth and seniors for housing, support and social services, the new campus will increase our emergency housing capacity by 67%, our transitional housing capacity by 150% and our senior affordable housing units by 96%.

THE NEW 216,000 S.F. CAMPUS WILL INCLUDE:

- 100 beds for homeless youth
- Up to 85 units of affordable housing for seniors
- Up to 35 units of permanent supportive housing for young people
- Youth drop-in center providing meals, showers, clothing and wide range of support services
- Community meeting rooms
- Multi-generational meeting, dining and recreational areas
- Facilities for:
 - Support groups
 - Counseling
 - Educational programs
 - Case management
 - Job training & placement
 - Mentoring & leadership programs

The campus will also be the Center's new administrative headquarters, freeing space in the McDonald/Wright Building to become entirely a health and medical center, thereby enabling us to meet the growing demand for health-related services including medical care, mental health, addiction recovery, HIV/STD testing and treatment and much more.



CAPITAL CAMPAIGN DONORS as of December 31, 2016

\$7,000,000

Anita May Rosenstein Foundation,
Wilbur D. May Foundation and
Arnold & Anita Rosenstein Family
Foundation

\$2,000,000 - \$6,999,999

The Estate of Lubelle Boice
Ariadne Getty & Fuserna
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\$1,000,000 - \$1,999,999

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\$50,000 - \$99,999 (cont.)

Lorri L. Jean & Gina M. Calvelli
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\$25,000 - \$49,999

Tad Brown & Jonathan Dailak
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\$10,000 - \$24,999

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Christopher Brown
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Kin Cheng-Lepand
& Hervé Cheng-Lepand
David Garcia
Kenneth Jamison
Peter Paige

STATEMENT OF FINANCIAL POSITION

June 30,

2016

2015

Current assets

Cash and cash equivalents	\$	25,066,397	\$	32,820,465
Account receivables, and other receivables		592,680		164,262
Clinic fees receivable, net		4,775,028		4,377,392
Contracts and grants receivable		2,482,924		2,809,214
Pledges receivable, net		1,523,279		1,615,889
Short-term investments		25,763,233		10,538,568
Inventories		496,959		435,116

Total current assets		60,700,500		52,760,906
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Noncurrent assets

Contributions receivable - held in trust		2,741,539		2,927,495
Beneficial interest in trust		1,902,300		3,220,753
Receivable from affiliate		9,579,303		7,539,575
Pledges receivable, net		2,310,098		2,803,438
Long-term investments		1,703,919		3,267,218
Property and equipment, net		9,954,176		10,302,611
Other assets		1,870,555		2,079,876

Total noncurrent assets		30,061,890		32,140,966
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Total assets	\$	90,762,390	\$	84,901,872
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Current liabilities

Accounts payable	\$	2,511,020	\$	3,048,980
Accrued expenses and other liabilities		5,116,768		4,497,263
Unearned revenue		484,536		753,221
Current portion of annuities payable		179,388		166,558
Current portion of long-term debt		1,730,197		348,965

Total current liabilities		10,021,909		8,814,987
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Noncurrent liabilities

Annuities payable, net of current portion		892,297		875,378
Long-term debt, net of current portion		7,293,214		8,964,500

Total noncurrent liabilities		8,185,511		9,839,878
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Total liabilities		18,207,420		18,654,865
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Commitments and contingencies

Net assets

Unrestricted		54,446,523		50,857,687
Temporarily restricted		13,142,090		10,226,817
Permanently restricted		4,966,357		5,162,503

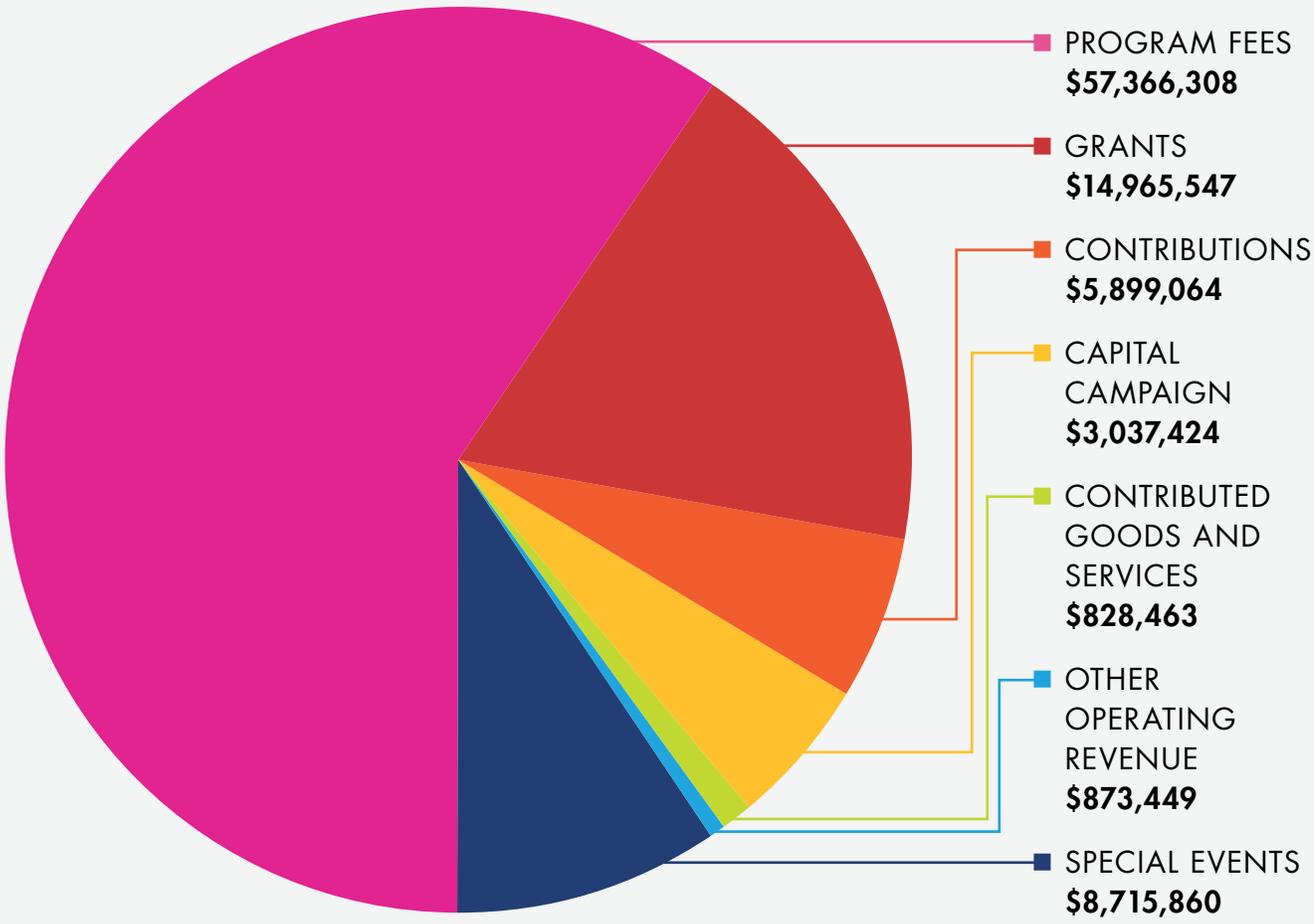
Total net assets		72,554,970		66,247,007
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Total liabilities and new assets	\$	90,762,390	\$	84,901,872
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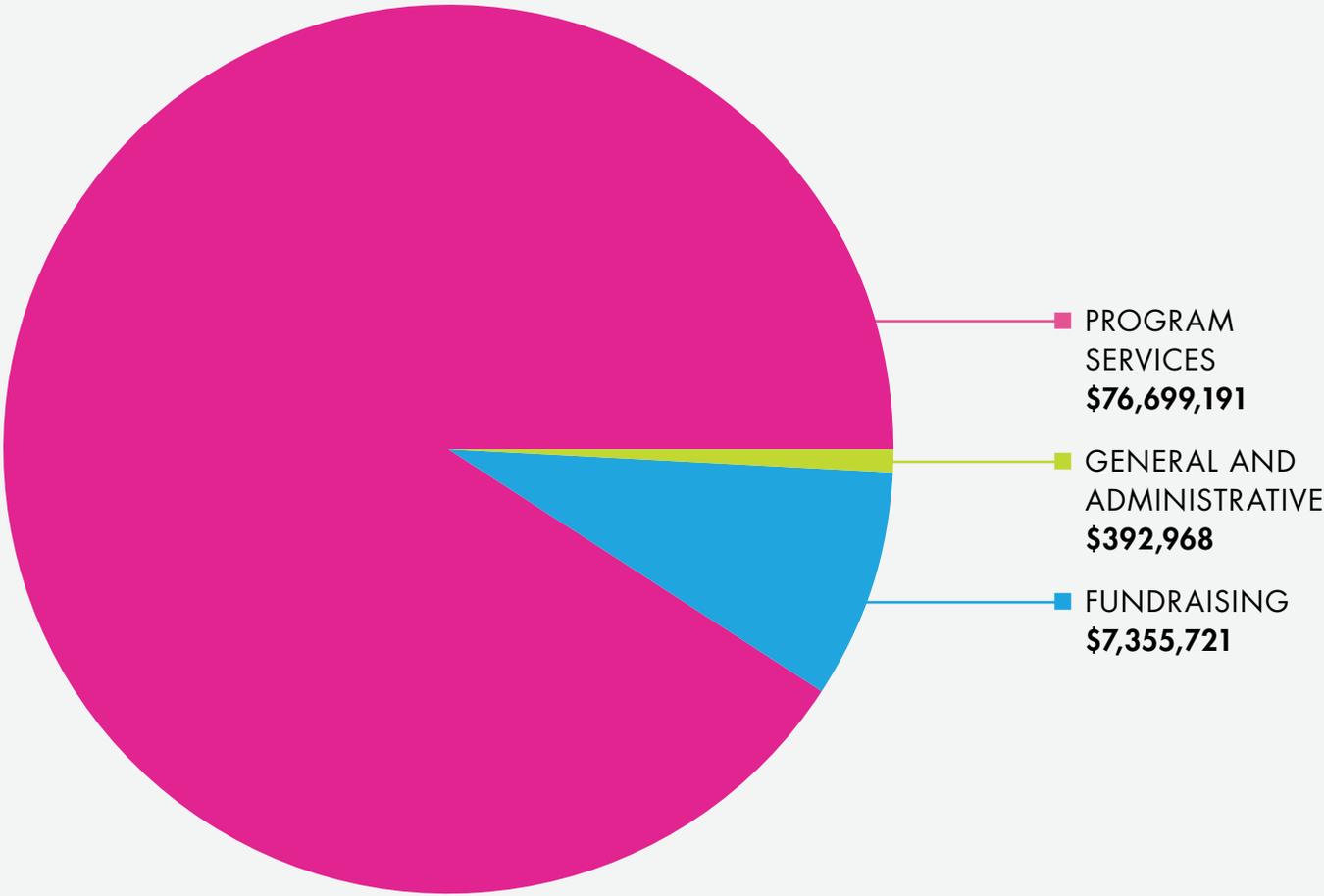
STATEMENTS OF ACTIVITIES & CHANGES IN NET ASSETS

<i>Year ended June 30, 2016</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and other revenue				
Public support:				
Special events gross receipts	\$ 8,600,967	\$ 387,154	\$ –	\$ 8,988,121
Less cost of direct benefits to donors	(272,261)	–	–	\$ (272,261)
Net special events revenue	8,328,706	387,154	–	8,715,860
Program fees	57,366,308	–	–	57,366,308
Grants	14,965,547	–	–	14,965,547
Contributions	4,588,292	1,310,772	–	5,899,064
Contributions: Capital Campaign	–	3,037,424	–	3,037,424
Contributed goods and services	828,463	–	–	828,463
Other operating revenue	873,449	–	–	873,449
Total public support and other revenue	86,950,765	4,735,350	–	91,686,115
Satisfaction of program restrictions	1,678,921	(1,678,921)	–	–
Total public support and other revenue and net assets	88,629,686	3,056,429	–	91,686,115
Operating expenses				
Program services	76,699,191	–	–	76,699,191
Supporting services:				
General and administrative	392,968	–	–	392,968
Fundraising	7,355,721	–	–	7,355,721
Total supporting services	7,748,689	–	–	7,748,689
Total operating expenses	84,447,880	–	–	84,447,880
Change in net assets before non-operating gains (losses) and other revenue	4,181,806	3,056,429	–	7,238,235
Non-operating gains (losses) and other revenue				
Interest and dividend income	629,039	–	–	629,039
Realized and unrealized gain on investments, net	(1,222,009)	–	–	(1,222,009)
Unrealized gain on perpetual trust held by a third party	–	(5,902)	(196,146)	(202,048)
Change in value of split-interest agreement	–	(135,254)	–	(135,254)
Total non-operating gains (losses) and other revenue	(592,970)	(141,156)	(196,146)	(930,272)
Change in net assets	3,588,836	2,915,273	(196,146)	6,307,963
Net assets at beginning of year	50,857,687	10,226,817	5,162,503	66,247,007
Net assets at end of year	\$ 54,446,523	\$ 13,142,090	\$ 4,966,357	\$ 72,554,970

**TOTAL ANNUAL
OPERATING REVENUE**
\$91,686,115



**TOTAL ANNUAL
OPERATING EXPENSE**
\$84,447,880





We also extend our thanks to the following
Corporate Partners for their generous support:

\$75,000 + ANNUALLY

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\$50,000 + ANNUALLY

HBO The Annenberg Foundation

\$25,000 – \$49,999 ANNUALLY

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\$10,000 – \$24,999 ANNUALLY

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\$5,000 – \$9,999 ANNUALLY

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We also extend our thanks to the following Foundations for their generous support:

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The Carl & Roberta Deutsch Foundation	Equality California Four Freedoms/ Haas Jr Foundation	Stoli Group USA
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Citi Foundation	MAC AIDS Fund	Weingart Foundation
		Wells Fargo Foundation

\$1,000 – \$49,999 ANNUALLY

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Blue Shield of California Foundation	The Jay and Rose Phillips Family Foundation	The Shirley Lens Fund/ Liberty Hill Foundation
Bristol Myers Squibb	Jewish Community Foundation	Sidney Stern Memorial Trust
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