LOS ANGELES LGBT CENTER

Since 1969 the Los Angeles LGBT Center has cared for, championed and celebrated LGBT individuals and families in Los Angeles and beyond. Today the Center’s more than 550 employees provide services for more LGBT people than any other organization in the world, offering programs, services and global advocacy that span four broad categories: Health, Social Services and Housing, Culture and Education, Leadership and Advocacy. We are an unstoppable force in the fight against bigotry and the struggle to build a better world; a world in which LGBT people can be healthy, equal and complete members of society. Learn more at lalgbtcenter.org.

MISSION STATEMENT

The Los Angeles LGBT Center is building a world where LGBT people thrive as healthy, equal and complete members of society.

We Value:

RESPECT
We provide a workplace and service environment where individuality is seen as strength and all people are treated with fairness and dignity.

EXCELLENCE
We dedicate ourselves to the highest quality in all our programs and services, and seek employees and volunteers who have a passion for helping others.

INCLUSIVENESS
We believe in the need for different perspectives and commit ourselves to representation from all members of our diverse community.

INNOVATION
We vigorously support pioneering programs and advocacy to meet community needs.

INTEGRITY
We work together to advance the Center’s mission, and we honor and apply these values in what we do and say.

2015 EXECUTIVE TEAM LIST

Lorri L. Jean
CHIEF EXECUTIVE OFFICER

Darrel Cummings
CHIEF OF STAFF

2015 SENIOR EXECUTIVE TEAM

Alan Acosta
DIRECTOR OF STRATEGIC INITIATIVES

Mike Holtzman
CHIEF FINANCIAL OFFICER

Kathy Ketchum
CHIEF ADMINISTRATIVE OFFICER

Jim Key
CHIEF MARKETING OFFICER

Chris Brown
DIRECTOR OF HEALTH AND MENTAL HEALTH SERVICES

Bill McDermott
CHIEF DEVELOPMENT OFFICER

Dave Garcia
DIRECTOR OF POLICY AND COMMUNITY BUILDING

2015 BOARD OF DIRECTORS

Marki J. Knox, M.D.
CO-CHAIR

David Bailey
CO-CHAIR

Annie Goto
SECRETARY

Scott Poland
TREASURER

LuAnn Boylan
Tad Brown
Tyler Cassity
Kin W. Cheng
Carolyn Dye
Susan Feniger
Van Fletcher, M.D.
Dean Hansell
Kelly Lynch
Carlos Medina
Mercedes Marquez
Michael Mueller
Brad W. Ong
Loren S. Ostrow
Peter Paige
Jayzen Patria
Frank D. Pond
Eric M. Shore
Bruce Vilanch
DEAR FRIENDS:

What a year it's been! After literally decades of hard work, we rode a wave of some of the most phenomenal progress the LGBT movement could ever have imagined in 2015.

In addition to winning the freedom to marry, the Secretary of Defense vowed to allow transgender people to serve openly in the military, Caitlyn Jenner helped transgender visibility reach an all-time high, the nominee for Secretary of the Army is openly gay, the U.S. Equal Employment Opportunity Commission (EEOC) ruled that discrimination against LGBT people is sex discrimination, and even the Pope suggested that LGBT people should not be judged!

But make no mistake, for all of our remarkable progress, we still have enormous challenges here and abroad. HIV infections are still on the rise among young gay/bi men and transgender women, substance abuse remains a scourge that disproportionately impacts our community, at least 22 trans women were murdered last year, and LGBT kids continue to be abandoned by their families while others are sent to “rehabilitation” camps to be “cured.”

Thanks to your support, the Center has been meeting many of these challenges head-on. This annual report lists many of our significant milestones in 2015, but here are just a few highlights:

- We took our groundbreaking OUT™ for Safe Schools program national, to some of the largest school districts in the country, helping to protect LGBT students and discourage even the thought of suicide.

- We partnered with Survivors of Institutional Abuse (SIA) to launch a national campaign to regulate the dangerous programs that claim to treat—but frequently abuse—“troubled” youth, including those who are simply LGBT. The bill we sponsored in California passed the state senate and we expect it to be sent to the governor soon; a federal bill is pending in the U.S. House of Representatives.

- We significantly expanded our sexual health services with the opening of the new Los Angeles LGBT Center-WeHo, replacing our much smaller facility known as The SPOT, and quickly doubled the number of people we’re helping to get on PrEP (pre-exposure prophylaxis) each week.

- We partnered with the Latino Equality Alliance to open our first facility on the eastside, known as Mi Centro, to better serve LGBT Latino people. It offers, or will soon offer, services specifically for youth, seniors, and transgender people; legal and immigration services; educational courses and much more.

- We took our groundbreaking OUT™ for Safe Schools program national, to some of the largest school districts in the country, helping to protect LGBT students and discourage even the thought of suicide.

It’s also worth noting that we’re making great progress on our campaign to raise at least $40 million for our newest facility, scheduled to open early 2019. Together, The Village at Ed Gould Plaza and the new Anita May Rosenstein Campus will span more than a city block and offer the most comprehensive range of programs and services specifically for LGBT people available anywhere: particularly for seniors and youth.

We’re able to do all of this, and to provide services for more LGBT people than any other organization, thanks to the generosity of people like you who support our mission to build a world where LGBT people thrive as healthy, equal and complete members of society. Thank you for your support.

Sincerely,

Lorri L. Jean  
CEO

Marki J. Knox, MD  
Board Co-Chair

David Bailey  
Board Co-Chair
Celebrating the opening of Mi Centro with the world’s first LGBT mariachi band.

THE LOS ANGELES LGBT CENTER, IN PARTNERSHIP WITH LATINO EQUALITY ALLIANCE (LEA), LAUNCHED MI CENTRO, A NEW FACILITY TO SERVE THE NEEDS OF LGBT PEOPLE IN BOYLE HEIGHTS AND SURROUNDING NEIGHBORHOODS.

“The opening of the Boyle Heights facility realized a longtime objective of the Center to expand services beyond our Hollywood sites,” said Center CEO Lorri L. Jean. “We have many clients who travel long distances to obtain services at the Center and we also know there is a growing need for LGBT-specific services throughout eastside neighborhoods. We look forward to working with LEA and other collaborative partners to do an even better job of serving our community.”

Located at 553 S. Clarence St., just east of the Los Angeles River, Mi Centro is part of City Labs, a new purpose-driven, collaborative space for organizations to thrive, grow, and serve the Boyle Heights community. Mercedes Marquez, a member of both the Center and LEA boards, helped galvanize the joint project.

“This new chapter in the relationship between LEA and the Center is one born of shared values and a deep demonstrated commitment to the struggle for freedom of and by LGBT people, wherever we are,” said Marquez. “Service needs in the Latino LGBT communities of Los Angeles are enormous. The Center and LEA are committed to working together, and with other Latino LGBT service providing organizations, to both deepen services and provide an LGBT space in Boyle Heights dedicated to dialogue and the celebration of Latino LGBT life and culture. ¡Adelante!”

LEA, established in the wake of the Proposition 8 ballot initiative by grassroots Latina and Latino LGBT leaders, has worked to increase support for LGBT individuals and families within the Latino communities of Los Angeles.

“The name Mi Centro is a good example of our joint commitment to make this space welcoming and relevant to our Latino LGBT community,” said LEA Co-Founder and Advisory Board Chair Ari Gutierrez Arambula. “It is with acknowledgment of the long-fought struggles of our community for equal access to social services and opportunities that LEA welcomed the opportunity to work in alliance with the Center in expanding its service area through this satellite LGBT center in Boyle Heights.”

Initially, the Center and LEA are offering a range of bilingual services that includes legal services, activities and educational opportunities for youth, programs for seniors, and other social services. Working with LEA and other community service organizations, the Center will expand its work in a way that is consistent with its values of service and collaboration.

Key to the success of any program will be partnerships with other social change organizations, such as MALDEF, a national legal organization fighting for the civil rights of Latinas and Latinos.

“Boyle Heights is one of L.A.’s most vibrant neighborhoods,” said MALDEF staff attorney Matthew Barragan. “The collaboration of the Center and the Latino Equality Alliance will add to the sense of community, especially for LGBT people, and provide a safe space where community members can access a variety of services and support.”
Located just above Gym Bar and The Coffee Bean & Tea Leaf on Santa Monica Boulevard, the new 2,600-square-foot facility opened in early October and was designed specifically to provide sexual health related services in a sex-positive environment. It offers free HIV and other sexually transmitted disease (STD) testing, STD treatment, access to pre-exposure prophylaxis (PrEP) and post-exposure prophylaxis (PEP), and a variety of free condoms.

Questions about PrEP? Medical providers help people determine whether the “HIV prevention pill” is the right choice for them; if it is, prescriptions can be filled on-site. Although many insurance plans cover PrEP, staff help those who are uninsured, or whose plans don’t cover the drug, get financial assistance for it.

“Knowing your HIV and STD status and having easy access to HIV prevention medications like PEP and PrEP is so important,” said Dustin Kerrone, manager of the Center’s Sexual Health Education Program. “It’s the only way we can stop the spread of HIV and other sexually transmitted diseases and get people who are positive the treatment they need. We built this new ‘sex-positive’ facility so we can test even more people, and do it in a welcoming, shame-free space where people can talk openly about their sexual practices and risk factors.”

Since its opening, the Center-WeHo has doubled the number of clients served and started on PrEP.

Nationally, one in seven people who are HIV-positive doesn’t know it, so they aren’t getting the treatment to protect themselves and their sex partners. The largest number of new infections is among young gay/bisexual men, particularly African-Americans ages 13 to 24. Here in Los Angeles, 83% of those living with HIV are gay/bisexual men. Transgender women are also at high risk. One study estimates that 30% of transgender women are living with HIV.

The HIV tests used by the Center are the most accurate and reliable available, capable of detecting HIV as early as seven days after exposure. The other tests the Center offers are for gonorrhea, chlamydia, and syphilis. Anyone who tests positive for an STD can get treatment onsite or at the Center’s Jeffrey Goodman Special Care Clinic in Hollywood, which is also where HIV medical care is offered.

For those who fear they may have recently been exposed to HIV, the Center-WeHo offers post-exposure prophylaxis (PEP). PEP involves taking anti-HIV medications within 72 hours of exposure to prevent the virus from spreading through the body.
THOUGH FEW ACHIEVEMENTS COULD OUTSHINE THE IMPACT OF THAT HISTORIC U.S. SUPREME COURT VICTORY, THIS YEAR ALSO MARKED SEVERAL HISTORIC MILESTONES FOR THE LOCAL AND NATIONAL COMMUNITIES SERVED BY THE LOS ANGELES LGBT CENTER—PROOF POSITIVE WE’RE BUILDING A BETTER WORLD FOR LGBT PEOPLE.

MARCH

PROTECT YOUTH FROM INSTITUTIONAL ABUSE

The Center partners with SIA (Survivors of Institutional Abuse) to launch the national Protect Youth from Institutional Abuse campaign to regulate residential programs that claim to treat troubled young people but frequently torment and abuse them—particularly LGBT youth they attempt to “scare straight.” A related California bill sponsored by the Center and introduced by State Senator Ricardo Lara sails through the Senate and is awaiting final approval by the state Assembly. A few months later, U.S. Rep. Adam Schiff and Rep. Ileana Ros-Lehtinen introduce a similar bill in Congress.

OCTOBER

A record-setting 1,471 young people and 234 parents/professionals attend the Center’s Models of Pride conference at the University of Southern California—a 25% increase over last year—making it the nation’s largest conference for LGBTQ youth once again.

JUNE

MARCH

COURAGEOUS

trans pride

LOS ANGELES 2015

More than 1,400 people—including the cast of Transparent—enjoy the Center’s two-day Trans Pride festival, smashing the previous attendance record. Amazon Studios becomes the first corporate sponsor of the event, which is held annually at The Village at Ed Gould Plaza.

OCTOBER

The Center partners with GSA Network to expand its groundbreaking OUT for Safe Schools™ program beyond the L.A. Unified School District to include nine other school districts around the country, including the three largest, reaching more than 2.5 million kids in grades K-12.
OCTOBER

Mi Centro

In partnership with the Latino Equality Alliance, the Center proudly opens Mi Centro in Boyle Heights, its first facility on the eastside of Los Angeles. Mi Centro offers culturally adapted bilingual services that will eventually include immigration and housing support, legal services, transgender support services, youth and senior programming, family counseling, and empowerment programs.

OCTOBER

WHAT A U INTO?

The Center-WeHo opens on Santa Monica Blvd. to help protect the sexual health of the LGBT community. It’s double the size of the Center’s previous WeHo facility and offers HIV/STD testing, STD treatment, PrEP and PEP, hepatitis C testing, and more.

OCTOBER

TRANSGENDER ECONOMIC EMPOWERMENT PROJECT

A record-setting 41 employers, including Paramount Studios, New York Life, and Bloomingdale’s, participate in the Center’s Trans Job and Resource Fair, helping hundreds of people find opportunities with organizations that welcome transgender people.

FEBRUARY

CHARITY NAVIGATOR

The Center earns Charity Navigator’s highest rating (4-star), joining just 4% of rated charities to earn that distinction five years in a row from the prominent charity watchdog.

JUNE

SF-LA Ride 545

People from nearly every state and a record-setting 21 countries participate in AIDS/LifeCycle, helping to raise a record $16.6 million to support the HIV/AIDS-related services of the Center and San Francisco AIDS Foundation. Event registration closed in mid-February—the earliest ever.

JUNE

We won! Together with the City of West Hollywood, the Center hosts a massive rally and celebration, attended by thousands and covered by worldwide media, following the U.S. Supreme Court’s historic marriage equality ruling.

MAY

No Doubt, Sia, and Sarah Silverman donate their talents at An Evening with Women, held for the first time at the Hollywood Palladium, helping to raise more than $700,000 for the Center’s services for women and girls.

MAY

They like us. They really like us! The Center’s Lily Tomlin/Jane Wagner Cultural Arts Center receives seven Ovation Award nominations, including its first nomination for Best Season, as well as six nominations for The Goat. The Ovation Awards are the most prestigious theatre awards in Los Angeles.

NOVEMBER

One of the most influential Democrats in Congress and a veteran of AIDS/LifeCycle, U.S. Rep. Adam Schiff participates in a community forum facilitated by the Center’s Director of Strategic Initiatives Alan Acosta at the Center’s Renberg Theatre.
I was homeless, having to sleep on a playground, and it was so cold. I was very lost in my life and the Center’s emergency shelter and then eventually the Transitional Living Program helped me.

I know I can always go to the Center—you’re always welcome if you need anything. It’s that sense of community. That’s what I adore about the Center.”

— Gwen

BY THE NUMBERS: 2015

100,000 free meals to LGBT youth and low-income seniors

506,400 youth client visits

23,000 bed nights to LGBT youth experiencing homelessness
THE CENTER IS ENGAGED IN AN AMBITIOUS CAMPAIGN TO RAISE $40 MILLION OR MORE FOR THE BEAUTIFUL NEW ANITA MAY ROSENSTEIN CAMPUS, SCHEDULED TO OPEN IN EARLY 2019 DIRECTLY ACROSS THE STREET FROM THE VILLAGE AT ED GOULD PLAZA.

The revolutionary new campus will include up to 100 units of affordable housing for seniors, 100 beds for homeless youth (double the number we currently have), new senior and youth centers, up to 35 units of permanent supportive housing for young people, a commercial kitchen to feed homeless youth and seniors, ground floor retail space, and 350 subterranean parking spaces for residents and visitors to The Village.

The Anita May Rosenstein Campus will also be the Center’s new administrative headquarters, freeing space for the McDonald/Wright building to become entirely a health and medical center, thereby enabling us to meet the growing demand for health-related services, including medical care, mental health, addiction recovery, HIV/STD testing and treatment, and much more.

CAPITAL CAMPAIGN FOR ANITA MAY ROSENSTEIN CAMPUS
$7,000,000
Anita May Rosenstein Foundation, Wilbur D. May Foundation and Arnold & Anita Rosenstein Family Foundation

$2,500,000
The Estate of Lubelle Boice

$2,000,000
Ariadne Getty & Fuserna Foundation

$1,000,001-$1,500,000
David Bailey & Ron Shalowitz

$1,000,000
Anonymous
Anonymous
Barry McCabe
David Mizener & Arturo Carrillo
Lori Ostrow & Brian Newkirk
Pamela Schmider, Ernest Schmider & Omar Rodriguez
William & Cindy Shopoff

$500,001-$650,000
Anonymous
The Estate of Robert Ward
The Estate of Ron Morrison

$500,000
Tyler Cassity/
Hollywood Forever Cemetery
Van Fletcher & Skip Paul
Frank Pond

$250,000
Suzie Brown & Marki Knox
Eric Shore & Fred Paul
Thomas J. Swan III
Office of Los Angeles County Supervisor Zev Yarosovsky
The Estate of Duncan Donovan

$100,000-$200,000
The Estate of Robert Barron
Brenda Potter
Arthur Macbeth
Leon Alexander
LuAnn Boylan
Denis Cagna & Carlos Medina
Andi Corrigan & Tigerlily Rosen
Annie Goto & Kelly Lynch
Dean Hansell
The Morris Foundation
Stanley Newman & Dr. Brian Rosenthal
Brad Ong
Scott Poland & Eddie Nestlebush
Elliott Sernel & Larry Falconio
Axel Shalson

$10,000
Stephen Burn & Stephen Burton
Roger Coggan
Alan Herriott & Curt Shepard
William McDermott
Darrel Cummings & Tim Dang
Mike Holtzman
Alan Acosta & Thomas Grat
Carl Kawaja & Gwendolyn Holcombe
James D. Key
Cynthia Robertson
Lionel Levin

UP to $10,000
Christopher Brown
Kin Cheng & Herve Lepand
David Garcia
Peter Paige
Leslie Rosen & Kim Hayashi
George & Brad Takei
Jane Lynch
Karen Gould
Joseph Levy
Robert Jacobsen
Anthony Ciechalski
& Jan M. Praggastis
## STATEMENT OF FINANCIAL POSITION

**June 30, 2015**

<table>
<thead>
<tr>
<th>Current assets</th>
<th>2015</th>
<th>2014</th>
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<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$32,820,465</td>
<td>$32,907,882</td>
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<tr>
<td>Account receivables, and other receivables</td>
<td>164,262</td>
<td>1,632,798</td>
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<tr>
<td>Receivable from affiliate</td>
<td>–</td>
<td>7,127,000</td>
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<tr>
<td>Clinic fees receivable, net</td>
<td>4,377,392</td>
<td>5,442,129</td>
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<tr>
<td>Contracts and grants receivable</td>
<td>2,809,214</td>
<td>2,684,575</td>
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<tr>
<td>Contributions receivable - pledges, net</td>
<td>1,615,889</td>
<td>1,665,072</td>
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<td>Short-term investments</td>
<td>10,538,568</td>
<td>9,570,461</td>
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<td>Inventories</td>
<td>435,116</td>
<td>624,270</td>
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<td><strong>Total current assets</strong></td>
<td><strong>52,760,906</strong></td>
<td><strong>61,654,187</strong></td>
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<table>
<thead>
<tr>
<th>Noncurrent assets</th>
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</thead>
<tbody>
<tr>
<td>Contributions receivable - held in trust</td>
<td>2,927,495</td>
<td>3,023,800</td>
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<td>Beneficial interest in trust</td>
<td>3,220,753</td>
<td>2,547,264</td>
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<td>Receivable from affiliate</td>
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<tr>
<td>Pledges receivable, net</td>
<td>2,803,438</td>
<td>1,151,175</td>
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<td>Long-term investments</td>
<td>3,267,218</td>
<td>3,804,088</td>
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<td>Property and equipment, net</td>
<td>10,302,611</td>
<td>11,289,496</td>
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<td>Other assets</td>
<td>2,079,876</td>
<td>1,587,412</td>
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<td><strong>Total noncurrent assets</strong></td>
<td><strong>32,140,966</strong></td>
<td><strong>23,403,235</strong></td>
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| **Total assets**                    | $84,901,872 | $85,057,422 |

<table>
<thead>
<tr>
<th>Current liabilities</th>
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<tbody>
<tr>
<td>Accounts payable</td>
<td>$3,048,980</td>
<td>$3,622,189</td>
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<tr>
<td>Accrued expenses and other liabilities</td>
<td>4,497,263</td>
<td>11,963,823</td>
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<td>Unearned revenue</td>
<td>753,221</td>
<td>742,398</td>
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<td>Current portion of annuities payable</td>
<td>166,558</td>
<td>150,558</td>
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<td>Current portion of long-term debt</td>
<td>348,965</td>
<td>7,308,561</td>
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<td><strong>Total current liabilities</strong></td>
<td><strong>8,814,987</strong></td>
<td><strong>23,787,529</strong></td>
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<table>
<thead>
<tr>
<th>Noncurrent liabilities</th>
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</thead>
<tbody>
<tr>
<td>Annuities payable, net of current portion</td>
<td>875,378</td>
<td>907,569</td>
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<tr>
<td>Long-term debt, net of current portion</td>
<td>8,964,500</td>
<td>2,318,013</td>
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<tr>
<td><strong>Total noncurrent liabilities</strong></td>
<td><strong>9,839,878</strong></td>
<td><strong>3,225,582</strong></td>
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</tbody>
</table>

| Total liabilities                   | **18,654,865** | **27,013,111** |

### Commitments and contingencies

### Net assets

<table>
<thead>
<tr>
<th>Net assets</th>
<th></th>
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<tbody>
<tr>
<td>Unrestricted</td>
<td>50,857,687</td>
<td>46,544,923</td>
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<tr>
<td>Temporarily restricted</td>
<td>10,226,817</td>
<td>6,650,268</td>
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<tr>
<td>Permanently restricted</td>
<td>5,162,503</td>
<td>4,849,120</td>
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<td><strong>Total net assets</strong></td>
<td><strong>66,247,007</strong></td>
<td><strong>58,044,311</strong></td>
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</table>

| **Total liabilities and new assets** | $84,901,872 | $85,057,422 |
## STATEMENTS OF ACTIVITIES & CHANGES IN NET ASSETS

<table>
<thead>
<tr>
<th>Year ended June 30, 2015</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
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<tbody>
<tr>
<td><strong>Public support and other revenue</strong></td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>Public support:</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Special events gross receipts</td>
<td>$7,948,031</td>
<td>$272,131</td>
<td>$ –</td>
<td>$8,220,162</td>
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<tr>
<td>Less cost of direct benefits to donors</td>
<td>(253,228)</td>
<td>–</td>
<td>–</td>
<td>(253,228)</td>
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<tr>
<td><strong>Net special events revenue</strong></td>
<td>7,694,803</td>
<td>272,131</td>
<td>–</td>
<td>7,966,934</td>
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<tr>
<td>Program fees</td>
<td>51,318,813</td>
<td>–</td>
<td>–</td>
<td>51,318,813</td>
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<tr>
<td>Grants</td>
<td>15,689,363</td>
<td>–</td>
<td>–</td>
<td>15,689,363</td>
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<tr>
<td>Contributions</td>
<td>3,599,144</td>
<td>1,470,753</td>
<td>–</td>
<td>5,069,897</td>
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<td>Contributions: Capital Campaign</td>
<td>1,000,000</td>
<td>3,423,758</td>
<td>–</td>
<td>4,423,758</td>
</tr>
<tr>
<td>Contributed goods and services</td>
<td>900,789</td>
<td>–</td>
<td>–</td>
<td>900,789</td>
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<tr>
<td>Other operating revenue</td>
<td>98,762</td>
<td>–</td>
<td>–</td>
<td>98,762</td>
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<tr>
<td><strong>Total public support and other revenue</strong></td>
<td>80,301,674</td>
<td>5,166,642</td>
<td>–</td>
<td>85,468,316</td>
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<tr>
<td>Satisfaction of program restrictions</td>
<td>1,792,689</td>
<td>(1,792,689)</td>
<td>–</td>
<td>–</td>
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<tr>
<td><strong>Total public support and other revenue and net assets</strong></td>
<td>82,094,363</td>
<td>3,373,953</td>
<td>85,468,316</td>
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<tr>
<td><strong>Operating expenses</strong></td>
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<tr>
<td>Program services</td>
<td>70,974,870</td>
<td>–</td>
<td>–</td>
<td>70,974,870</td>
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<tr>
<td>Supporting services:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>General and administrative</td>
<td>694,538</td>
<td>–</td>
<td>–</td>
<td>694,538</td>
</tr>
<tr>
<td>Fundraising</td>
<td>6,498,574</td>
<td>–</td>
<td>–</td>
<td>6,498,574</td>
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<tr>
<td><strong>Total supporting services</strong></td>
<td>7,193,112</td>
<td>–</td>
<td>–</td>
<td>7,193,112</td>
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<tr>
<td><strong>Total operating expenses</strong></td>
<td>78,167,982</td>
<td>–</td>
<td>–</td>
<td>78,167,982</td>
</tr>
<tr>
<td>Change in net assets before</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>non-operating gains (losses) and other revenue</td>
<td>3,926,381</td>
<td>3,373,953</td>
<td>–</td>
<td>7,300,334</td>
</tr>
<tr>
<td><strong>Non-operating gains (losses) and other revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest and dividend income</td>
<td>624,346</td>
<td>–</td>
<td>–</td>
<td>624,346</td>
</tr>
<tr>
<td>Realized and unrealized gain on investments, net</td>
<td>(237,963)</td>
<td>–</td>
<td>–</td>
<td>(237,963)</td>
</tr>
<tr>
<td>Unrealized gain on perpetual trust held by a third party</td>
<td>263,801</td>
<td>313,383</td>
<td>–</td>
<td>577,184</td>
</tr>
<tr>
<td>Change in value of split-interest agreement</td>
<td>–</td>
<td>(61,205)</td>
<td>–</td>
<td>(61,205)</td>
</tr>
<tr>
<td><strong>Total non-operating gains (losses) and other revenue</strong></td>
<td>386,383</td>
<td>202,596</td>
<td>313,383</td>
<td>902,362</td>
</tr>
<tr>
<td><strong>Change in net assets</strong></td>
<td>4,312,764</td>
<td>3,576,549</td>
<td>313,383</td>
<td>8,202,696</td>
</tr>
<tr>
<td><strong>Net assets at beginning of year</strong></td>
<td>46,544,923</td>
<td>6,650,268</td>
<td>4,849,120</td>
<td>58,044,311</td>
</tr>
<tr>
<td><strong>Net assets at end of year</strong></td>
<td>$50,857,687</td>
<td>$10,226,817</td>
<td>$5,162,503</td>
<td>$66,247,007</td>
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</tbody>
</table>
TOTAL ANNUAL OPERATING REVENUE
$85,468,316

- PROGRAM FEES $51,318,813
- GRANTS $15,689,363
- CONTRIBUTIONS $5,069,897
- CAPITAL CAMPAIGN $4,423,758
- CONTRIBUTED GOODS AND SERVICES $900,789
- OTHER OPERATING REVENUE $98,762
- SPECIAL EVENTS $7,966,934
TOTAL ANNUAL OPERATING EXPENSE
$78,167,982

- PROGRAM SERVICES $70,974,870
- GENERAL AND ADMINISTRATIVE $694,538
- FUNDRAISING $6,498,574
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<th>$25,000 – $49,999 ANNUALLY</th>
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<tbody>
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<td>AT&amp;T DirecTV</td>
<td>The Annenberg Foundation</td>
</tr>
<tr>
<td>Wells Fargo</td>
<td>The Fuserna Foundation</td>
<td>Bank of America</td>
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<td></td>
<td>Morgan Stanley</td>
<td>Comcast NBCUniversal</td>
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<tr>
<td></td>
<td></td>
<td>Edison International</td>
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<tr>
<td></td>
<td></td>
<td>The Palette Fund</td>
</tr>
</tbody>
</table>

<table>
<thead>
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<th>$10,000 – $24,999 ANNUALLY</th>
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<td>Anita May Rosenstein Foundation</td>
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<tr>
<td>Artists for Trauma</td>
</tr>
<tr>
<td>Belmont Village</td>
</tr>
<tr>
<td>CBS</td>
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<tr>
<td>City National Bank</td>
</tr>
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<table>
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<tr>
<th>$5,000 – $9,999 ANNUALLY</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACMS Inc.</td>
</tr>
<tr>
<td>American Cancer Society</td>
</tr>
<tr>
<td>Bank of the West</td>
</tr>
<tr>
<td>BNY Mellon</td>
</tr>
<tr>
<td>The David Bohnett Foundation</td>
</tr>
<tr>
<td>Foley &amp; Lardner</td>
</tr>
<tr>
<td>Gibson Dunn</td>
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<td>Hollywood Forever</td>
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<td>The California Community Foundation</td>
<td>The Ernest Lieblich Foundation</td>
<td>UniHealth Foundation</td>
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<tr>
<td>The Carl &amp; Robert Deutsch Foundation</td>
<td>Evelyn &amp; Walter Haas, Jr. Fund</td>
<td>Wells Fargo Foundation</td>
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<tr>
<td>The David Bohnett Foundation</td>
<td>The Gilead Foundation</td>
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<tr>
<td>Dwight Stuart Youth Fund</td>
<td>Open Society Foundations</td>
<td></td>
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### $1,000 - $49,999 ANNUALLY

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<th>The David Geffen Foundation</th>
<th>The Liberty Hill Foundation</th>
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<tr>
<td>The Audrey &amp; Sydney Irmas Charitable Foundation</td>
<td>Edison International</td>
<td>The Louis L. Borick Foundation</td>
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<tr>
<td>The Bank of America Charitable Foundation</td>
<td>Entertainment AIDS Alliance</td>
<td>MAC AIDS Fund</td>
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<td>The Bayhurst Foundation</td>
<td>Frieda C. Fox Family Foundation</td>
<td>The Morrison &amp; Foerster Foundation</td>
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<tr>
<td>Blue Shield of California Foundation</td>
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<td>Boeing Employee Community Fund</td>
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<td>Pacific Life Foundation</td>
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<tr>
<td>The Capital Group Companies Charitable Foundation</td>
<td>The Jay and Rose Phillips Family Foundation of Minnesota</td>
<td>Robert Gore Rifkind Foundation</td>
</tr>
<tr>
<td>Cedars-Sinai Medical Center</td>
<td>The John Burton Harter Charitable Trust</td>
<td>Rockefeller Family Fund</td>
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<tr>
<td>The Charitable Foundation</td>
<td>The John E. Donaldson and Dennis J. Perkins Foundation</td>
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<tr>
<td>Chevron Corporation</td>
<td>The Joseph and Fiora Stone Foundation</td>
<td>Silva Watson Moonwalk Fund</td>
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<tr>
<td>The David &amp; Linda Shaheen Foundation</td>
<td>Kaiser Foundation Hospitals - Los Angeles</td>
<td>The Thomas and Dorothy Leavey Foundation</td>
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<td>The TJX Foundation</td>
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<td></td>
<td></td>
<td>Union Bank Foundation</td>
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