The L.A. Gay & Lesbian Center is the world’s largest organization dedicated to serving the lesbian, gay, bisexual, and transgender (LGBT) community and has been working to build the health, advocate for the rights and enrich the lives of LGBT people for more than 40 years.

Our wide array of services and programs includes: low-cost HIV/AIDS medical care and medicine for those most in need; housing, food, clothing and support for homeless LGBT youth; support services for LGBT seniors; low-cost counseling and addiction-recovery services; legal services; health education and HIV prevention programs; transgender services and medical care; mentoring for LGBT youth; cultural arts and much more.

Mission Statement

**EMPOWER** people to lead full and rewarding lives without limits based on sexual orientation and gender identity, by providing the highest quality educational, cultural and wellness programs to residents of Los Angeles County;

**HEAL** the damage caused by discrimination based on sexual orientation and gender identity, by providing the highest quality health and social services to residents of Los Angeles County in need;

**ADVOCATE** full access and equality for all people regardless of sexual orientation or gender identity, by promoting our communities’ needs at local, state and national levels; and

**LEAD** through example, by living our values, sharing our expertise and celebrating the full diversity of our lives, families and communities.

lagaycenter.org
Dear Friends:

In 2010, thousands of people in need—most of them struggling to make ends meet because of the terrible economy—turned to the L.A. Gay & Lesbian Center for help. And we responded: we fed them, clothed them, provided them with quality medical care, mental health services, legal services and much more. And we’re helping more and more people all the time; despite the challenging economic climate, the Center has continued not only to thrive but also to grow. In step with the board’s strategic plan, we’ve actually expanded services for some of those most in need: LGBT youth, LGBT seniors, and those in need of affordable medical care.

The Center has been helping homeless LGBT youth—some rejected by families, some aged out of the foster system—since its earliest days. A historic new initiative marks an invaluable opportunity to intervene with LGBT and questioning youth in the foster system before they land on the streets. It was truly a watershed moment when the Center received a $13.3 million, five-year grant from the Federal Department of Health & Human Services (HHS) Administration on Children, Youth and Families. Only six of these highly competitive grants were awarded; the Center was the only community-based organization chosen.

With this funding, the Center will develop and lead a collaborative of 20+ agencies to create a new model for providing services to LGBT and questioning youth in the foster care system. The need is dire; youth in the system encounter discrimination and harassment at rates that are nothing less than alarming. Once our program is developed, it could be replicated across the country; we have been entrusted with a truly remarkable opportunity to change everything for these young people.

We’ve also added new social programming for LGBT people over 50, who often face isolation and loneliness—more than 1,200 participated in 2010. And with the addition of full-time case management staff, we were able to help more than 300 seniors with issues such as getting medical care, finding affordable housing and coping with the loss of a loved one.

Of course, the Center has a longstanding reputation for providing top-quality, affordable medical care to those living with HIV. Now, we’re able to provide LGBT-sensitive medical care for everyone, regardless of HIV status. And for those who are uninsured, unemployed or struggling financially, we have a sliding-fee pay scale.

Despite the economic downturn, we’re serving more people than ever before because of the generosity of people like you. Many thanks for your support of the Center’s work to build the health, advocate for the rights, and enrich the lives of LGBT people.

With gratitude,

Dr. Marki J. Knox

Loren Ostrow
Dear Friends:

When I reflect on 2010, I think of many triumphs. I think of Judge Vaughn Walker striking down Prop 8 as unconstitutional. I think of the military’s discriminatory “Don’t Ask, Don’t Tell” policy finally being repealed. I think of the triumphs of the Center’s own heroes—like the AIDS/LifeCycle riders who, despite the recession, raised more per person than ever before, helping us continue to provide life-saving medical care for those most in need.

To reflect on 2010 is also to reflect on our community’s continued struggles. Young lives tragically lost to suicide. Same-sex couples denied the right to wed after an appeals court stayed the Prop 8 decision. And I’m enormously proud of what the Center is doing to make things better.

Shortly after the widely reported rash of suicides by gay youth, the Center hosted the nation’s largest conference for LGBT young people. Ranging in age from 12 to 24, more than 700 youth attended this year’s Models of Pride. As they grappled with the tragedy of their lost peers, they built a network of support, gained confidence and learned about community services that can help them if they’re in need—all of which will make them less likely to ever consider taking their own life.

The torment heaped on our youth at too many schools—the common thread that connected the tragic suicides from around the country—simply must must stop. That’s why the Center and Opportunities for Learning opened a charter school that gives young LGBT people a safe place to learn, and that’s why we’re embarking on a massive initiative with the Los Angeles Unified School District to change the culture in our public schools once and for all.

One common root of the homophobia and prejudice that makes life so much more difficult for LGBT youth and adults is the government-sanctioned discrimination, and unequal treatment under the law, we continue to endure. That’s why our continued work to advance LGBT equality is so important; the gains we make in the fight for equality are a legacy for future generations.

The National LGBT Mentoring Project, which became a program of the Center in 2010, helps people around the country organize more effectively to fight anti-LGBT ballot measures. We’re even helping to shape the movement in China—where the struggle for equality is much more difficult—by bringing activists to the Center to learn the leadership skills they’ll need as they stand at the vanguard of what is surely a coming revolution.

In addition to everything the Center does to care for those in need, we’re continuing to build a vibrant community, to train new leaders and to carry our movement forward. And it is your support that makes it all possible. Thank you.

Sincerely,

[Signature]

Lorri L. Jean
### L.A. Gay & Lesbian Center
(a nonprofit California corporation)

#### Statements of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>2010</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$3,855,257</td>
<td>$78,566</td>
</tr>
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<td>Accounts receivable</td>
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<td>57,211</td>
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<tr>
<td>Clinic fee receivables, net</td>
<td>2,654,622</td>
<td>2,506,109</td>
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<tr>
<td>Contracts and grants receivable</td>
<td>2,105,744</td>
<td>3,838,650</td>
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<tr>
<td>Contributions receivable - pledges, net</td>
<td>713,216</td>
<td>737,736</td>
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<td>Short-term investments</td>
<td>4,653,801</td>
<td>4,646,176</td>
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<tr>
<td>Inventories</td>
<td>388,504</td>
<td>498,287</td>
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<tr>
<td><strong>Total current assets</strong></td>
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<td>12,362,735</td>
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<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Noncurrent assets</strong></td>
<td></td>
<td></td>
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<tr>
<td>Contributions receivable - held in trust</td>
<td>2,512,176</td>
<td>2,282,605</td>
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<tr>
<td>Beneficial interests in trusts</td>
<td>1,046,033</td>
<td>1,458,196</td>
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<tr>
<td>Long-term investments</td>
<td>1,330,726</td>
<td>1,516,516</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>10,686,098</td>
<td>11,523,292</td>
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<tr>
<td>Other assets</td>
<td>364,024</td>
<td>387,179</td>
</tr>
<tr>
<td><strong>Total noncurrent assets</strong></td>
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<td>17,167,788</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td>$30,389,758</td>
<td>$29,530,523</td>
</tr>
</tbody>
</table>

*See accompanying summary of significant accounting policies and notes to financial statements*
# Financial Statements

L.A. Gay & Lesbian Center  
(a nonprofit California corporation)

**Statements of Financial Position (Continued)**

<table>
<thead>
<tr>
<th>Years ended June 30,</th>
<th>2010</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Current liabilities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Checks written against future deposits</td>
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<td>$ 704,025</td>
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<tr>
<td>Accounts payable</td>
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<td>2,650,039</td>
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<tr>
<td>Accrued expenses</td>
<td>1,018,819</td>
<td>928,877</td>
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<tr>
<td>Unearned revenue</td>
<td>564,734</td>
<td>785,919</td>
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<tr>
<td>Line of credit</td>
<td>-</td>
<td>1,163,618</td>
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<tr>
<td>Current portion of annuities payable</td>
<td>154,183</td>
<td>149,883</td>
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<tr>
<td>Current portion of long-term debt</td>
<td>673,982</td>
<td>706,141</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td><strong>4,937,248</strong></td>
<td><strong>7,088,502</strong></td>
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<tr>
<td><strong>Noncurrent liabilities</strong></td>
<td></td>
<td></td>
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<tr>
<td>Annuities payable, net of current portion</td>
<td>854,764</td>
<td>871,699</td>
</tr>
<tr>
<td>Long-term debt, net of current portion</td>
<td>4,156,087</td>
<td>4,830,084</td>
</tr>
<tr>
<td><strong>Total noncurrent liabilities</strong></td>
<td><strong>5,010,851</strong></td>
<td><strong>5,701,783</strong></td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>9,948,099</strong></td>
<td><strong>12,790,285</strong></td>
</tr>
</tbody>
</table>

**Commitments and Contingencies**

<table>
<thead>
<tr>
<th>Net assets</th>
<th>2010</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>15,650,831</td>
<td>11,622,047</td>
</tr>
<tr>
<td>Temporarily restricted</td>
<td>2,168,516</td>
<td>2,839,175</td>
</tr>
<tr>
<td>Permanently restricted</td>
<td>2,622,312</td>
<td>2,279,016</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>20,441,659</strong></td>
<td><strong>16,740,238</strong></td>
</tr>
</tbody>
</table>

**Total liabilities and net assets**  
$30,389,758  $29,530,523

*See accompanying summary of significant accounting policies and notes to financial statements.*
L.A. Gay & Lesbian Center  
(a nonprofit California corporation)  

Statement of Activities and Changes in Net Assets  

<table>
<thead>
<tr>
<th>Year ended June 30, 2010</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Public support and other revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Public support:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Special events revenue:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gross receipts</td>
<td>$4,664,487</td>
<td>330,293</td>
<td>-</td>
<td>4,994,780</td>
</tr>
<tr>
<td>Less costs of direct benefits to donors</td>
<td>(188,073)</td>
<td>-</td>
<td>-</td>
<td>(188,073)</td>
</tr>
<tr>
<td>Net special events revenue</td>
<td>4,476,414</td>
<td>330,293</td>
<td>-</td>
<td>4,806,707</td>
</tr>
<tr>
<td>Program fees</td>
<td>30,286,690</td>
<td>-</td>
<td>-</td>
<td>30,286,690</td>
</tr>
<tr>
<td>Grants</td>
<td>9,696,677</td>
<td>-</td>
<td>-</td>
<td>9,696,677</td>
</tr>
<tr>
<td>Contributions</td>
<td>3,238,076</td>
<td>388,095</td>
<td>-</td>
<td>3,626,171</td>
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<tr>
<td>Contributed goods and services</td>
<td>973,290</td>
<td>-</td>
<td>-</td>
<td>973,290</td>
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<tr>
<td>Other operating revenue</td>
<td>201,095</td>
<td>-</td>
<td>-</td>
<td>201,095</td>
</tr>
<tr>
<td>Total public support and other revenue</td>
<td>48,872,242</td>
<td>718,388</td>
<td>-</td>
<td>49,590,630</td>
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<tr>
<td>Satisfaction of program restrictions</td>
<td>872,044</td>
<td>(872,044)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total public support and other revenue</td>
<td>49,744,286</td>
<td>(153,656)</td>
<td>-</td>
<td>49,590,630</td>
</tr>
<tr>
<td><strong>Operating expenses</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>41,206,506</td>
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<td>-</td>
<td>41,206,506</td>
</tr>
<tr>
<td>Supporting services:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>General and administrative</td>
<td>710,780</td>
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<td>-</td>
<td>710,780</td>
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<tr>
<td>Fund-raising</td>
<td>4,051,270</td>
<td>-</td>
<td>-</td>
<td>4,051,270</td>
</tr>
<tr>
<td>Total supporting services</td>
<td>4,762,050</td>
<td>-</td>
<td>-</td>
<td>4,762,050</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>45,968,556</td>
<td>-</td>
<td>-</td>
<td>45,968,556</td>
</tr>
<tr>
<td>Change in net assets before nonoperating gains (losses) and other revenue</td>
<td>3,775,730</td>
<td>(153,656)</td>
<td>-</td>
<td>3,622,074</td>
</tr>
<tr>
<td><strong>Nonoperating gains/(losses) and other revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest and dividend income</td>
<td>175,286</td>
<td>-</td>
<td>-</td>
<td>175,286</td>
</tr>
<tr>
<td>Realized and unrealized gain on investments, net</td>
<td>8,373</td>
<td>-</td>
<td>-</td>
<td>8,373</td>
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<tr>
<td>Unrealized gain on perpetual trust held by a third party</td>
<td>19,592</td>
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<td>19,592</td>
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<tr>
<td>Change in value of split-interest agreements and annuities</td>
<td>49,803</td>
<td>(517,003)</td>
<td>343,296</td>
<td>(123,904)</td>
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<tr>
<td>Total nonoperating gains (losses) and other revenue</td>
<td>253,054</td>
<td>(517,003)</td>
<td>343,296</td>
<td>79,347</td>
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<tr>
<td>Change in net assets</td>
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<td>(670,659)</td>
<td>343,296</td>
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</tr>
<tr>
<td>Net assets, beginning of year</td>
<td>11,622,047</td>
<td>2,839,175</td>
<td>2,279,016</td>
<td>16,740,238</td>
</tr>
<tr>
<td>Net assets, end of year</td>
<td>$15,650,831</td>
<td>2,168,516</td>
<td>2,622,312</td>
<td>20,441,659</td>
</tr>
</tbody>
</table>

See accompanying summary of significant accounting policies and notes to financial statements.
L.A. Gay & Lesbian Center  
(a nonprofit California corporation)  

Statement of Activities and Changes in Net Assets (Continued)

<table>
<thead>
<tr>
<th>Year ended June 30, 2009</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Public support and other revenue</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Public support:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gross receipts</td>
<td>$4,602,474</td>
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<tr>
<td>Less costs of direct benefits to donors</td>
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<td>-</td>
<td>-</td>
<td>(140,388)</td>
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<tr>
<td><strong>Net special events revenue</strong></td>
<td>4,462,086</td>
<td>431,382</td>
<td>-</td>
<td>4,893,468</td>
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<td>Program fees</td>
<td>27,502,854</td>
<td>-</td>
<td>-</td>
<td>27,502,854</td>
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<tr>
<td>Grants</td>
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<td>-</td>
<td>-</td>
<td>11,082,476</td>
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<tr>
<td>Contributions</td>
<td>2,937,521</td>
<td>796,007</td>
<td>-</td>
<td>3,733,528</td>
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<tr>
<td>Contributed goods and services</td>
<td>972,054</td>
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<td>-</td>
<td>972,054</td>
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<tr>
<td>Other operating revenue</td>
<td>223,588</td>
<td>-</td>
<td>-</td>
<td>223,588</td>
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<tr>
<td><strong>Total public support and other revenue</strong></td>
<td>47,180,579</td>
<td>1,227,389</td>
<td>-</td>
<td>48,407,968</td>
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<tr>
<td>Satisfaction of program restrictions</td>
<td>1,561,870</td>
<td>(1,561,870)</td>
<td>-</td>
<td>-</td>
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<tr>
<td><strong>Total public support and other revenue</strong></td>
<td>48,742,449</td>
<td>(334,481)</td>
<td>-</td>
<td>48,407,968</td>
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<td><strong>Operating expenses</strong></td>
<td></td>
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<td></td>
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<tr>
<td>Program services</td>
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<td>-</td>
<td>42,432,007</td>
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<tr>
<td>Supporting services:</td>
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<td>General and administrative</td>
<td>886,857</td>
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<td>-</td>
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<td>Fund-raising</td>
<td>4,291,588</td>
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<td>-</td>
<td>4,291,588</td>
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<td><strong>Total supporting services</strong></td>
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<td>-</td>
<td>5,178,445</td>
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<tr>
<td><strong>Total operating expenses</strong></td>
<td>47,610,452</td>
<td>-</td>
<td>-</td>
<td>47,610,452</td>
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<td><strong>Change in net assets before nonoperating gains (losses) and other revenue</strong></td>
<td>1,131,997</td>
<td>(334,481)</td>
<td>-</td>
<td>797,516</td>
</tr>
<tr>
<td><strong>Nonoperating gains (losses) and other revenue</strong></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Interest and dividend income</td>
<td>228,082</td>
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<td>-</td>
<td>228,082</td>
</tr>
<tr>
<td>Realized and unrealized gain on investments, net</td>
<td>6,870</td>
<td>-</td>
<td>-</td>
<td>6,870</td>
</tr>
<tr>
<td>Unrealized loss on perpetual trust held by a third party</td>
<td>-</td>
<td>(524,183)</td>
<td>(524,183)</td>
<td></td>
</tr>
<tr>
<td>Change in value of split-interest agreements</td>
<td>219,667</td>
<td>(340,631)</td>
<td>(145,670)</td>
<td></td>
</tr>
<tr>
<td><strong>Total nonoperating gains (losses) and other revenue</strong></td>
<td>454,619</td>
<td>(340,631)</td>
<td>(548,889)</td>
<td>(434,901)</td>
</tr>
<tr>
<td><strong>Change in net assets</strong></td>
<td>1,586,616</td>
<td>(675,112)</td>
<td>(548,889)</td>
<td>362,615</td>
</tr>
<tr>
<td><strong>Net assets, beginning of year</strong></td>
<td>10,035,431</td>
<td>3,514,287</td>
<td>2,827,905</td>
<td>16,377,623</td>
</tr>
<tr>
<td><strong>Net assets, end of year</strong></td>
<td>$11,622,047</td>
<td>$2,839,175</td>
<td>$2,279,016</td>
<td>$16,740,238</td>
</tr>
</tbody>
</table>

*See accompanying summary of significant accounting policies and notes to financial statements.*
Financial Statements
July 1, 2009 - June 30, 2010

Total Annual Operating Revenue
$49,590,630

- Program Fees $30,286,690
- Contributions & Special Events $8,432,878
- Grants $9,696,677
- Other revenue $201,095
- Contributed Goods & Services $973,295
- Other revenue $201,095

Total Annual Operating Expenses
$45,968,556

- Client Services $41,206,506
- Administration $886,857
- Fundraising $4,051,270
- Program Fees $30,286,690
- Contributions & Special Events $8,432,878
- Grants $9,696,677
- Other revenue $201,095
- Contributed Goods & Services $973,295
- Other revenue $201,095
Sustaining Donors 2010
The L.A. Gay & Lesbian Center’s board of directors is pleased to acknowledge those women, men and organizations who provided major support for our programs and services in calendar year 2010.

Leadership Circle ($50,000-$99,999)
Alan Hergott
& Curtis Shepard
Daniel Renberg
& Eugene Kapaloski
Anita May Rosenstein
Eric M. Shore & Fred Paul

Diamond Circle ($18,000-$49,999)
John & Michael August
David Bailey
& Ron Shalowitz
Jane Costello
Michael Epstein
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323-993-7400

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Los Angeles, CA 90038
323-860-7302

Jeff Griffith Youth Center
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323-993-7501

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