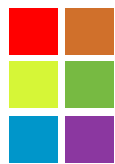


Gay &
Lesbian
Center



L.A. Gay & Lesbian Center

2008 ANNUAL REPORT





Since 1971 the **L.A. Gay & Lesbian Center** has been building the health, advocating for the rights and enriching the lives of lesbian, gay, bisexual and transgender (LGBT) people.

The Center's wide array of services includes: free HIV/AIDS care and medications for those most in need; housing, food, clothing and support for homeless LGBT youth; support and advocacy services for LGBT seniors and LGBT-parented families; low-cost counseling and addiction-recovery services; legal services; health education and HIV prevention programs; transgender services; a cultural arts program and much more.

Mission Statement

EMPOWER people to lead full and rewarding lives without limits based on sexual orientation and gender identity, by providing the highest quality educational, cultural and wellness programs to residents of Los Angeles County;

HEAL the damage caused by discrimination based on sexual orientation and gender identity, by providing the highest quality health and social services to residents of Los Angeles County in need;

ADVOCATE full access and equality for all people regardless of sexual orientation or gender identity, by promoting our communities' needs at local, state and national levels; and

LEAD through example, by living our values, sharing our expertise and celebrating the full diversity of our lives, families and communities.

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Lorri L. Jean

Chief of Staff

Darrel Cummings

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Director of Strategic Initiatives

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Chief Financial Officer

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Dear Friends:

Caring for the unique health needs of LGBT people has been a priority since the Center's earliest days and today is no different.

This year, alarmed by the growing use of crystal meth in the gay community and its correlation to HIV infection, the Center helped convince the California legislature to fund and launch a multi-million dollar ad campaign to prevent meth use among gay men.

We also expanded our crystal meth recovery services program which helps those who want to stop using and provides counseling to the loved ones of users.

To address the fact that lesbians are less likely to access routine healthcare and are frequently concerned about coming out to their medical provider, the Center hosted its largest lesbian health conference to-date and added a new track specifically for health care providers, offering sensitivity training on the treatment of lesbians and providing education regarding common health concerns among women who love women.

To better serve the community and growing number of clients, the Center completed an expansion and remodel of its pharmacy, which filled 97,000 free or low cost prescriptions this year for people with HIV/AIDS. And to enhance our medical and mental health services, we upgraded to a state-of-the-art electronic medical records system. The quality of care that patients of the Center's Jeffrey Goodman Special Care Clinic receive continues to rival the care offered by some of Los Angeles' top private healthcare providers.

Thirty-seven years after it was incorporated, the Center continues to play a central role in building the health, enriching the lives and advocating for the rights of LGBT people, thanks to thousands of volunteers, donors and supporters like you. In fact, no other organization offers a wider array of services to benefit the LGBT community. We couldn't do it without you.

With much gratitude,

LuAnn Boylan

Loren Ostrow





Dear Friends:

The work of the L.A. Gay & Lesbian Center reaches far beyond the walls of its five facilities, benefiting not just the homeless LGBT youth who actually live here, the people who depend on the Center for free HIV/AIDS medical care and medicine and the increasing number of LGBT seniors who have found a new family here. Our wide range of programs touch—or save—the lives of thousands of people throughout Los Angeles and beyond.

LGBT youth from all over the world—abandoned by their families—continue to be drawn to Los Angeles. In fact, to meet a 33% increase in demand for the Center's homeless youth services, we have opened our Jeff Griffith Youth Center seven days/week (rather than just weekdays) and stay open later in order to serve three meals a day to youth who would otherwise go hungry. I'm also proud to report that our GED preparation program helped ten youth get the equivalent of a high school diploma this year.

One of the Center's fastest growing programs is our Seniors Services Department. This year we grew the department by 50% to better meet the needs of the increasing number of LGBT people over 50, many of whom have little or no connection to their family. Through dozens of social and cultural programs each month, and through advocacy on their behalf, we're helping LGBT seniors develop a new family and live happier, healthier and more fulfilled lives.

Of course, the biggest disappointment of the year was the passage of Prop. 8. The Center was among the nearly 100 organizations working to defeat it, but none of our efforts were enough to overcome ignorance and bigotry. The battle, however, is far from over. The staff and hundreds of volunteers with our Vote for Equality Project are not only continuing, but expanding their door-to-door voter canvassing while developing and refining messages that are most effective in persuading voters to support marriage equality. This is the work that is essential to our success in overturning Prop 8.

By continuing to fight for our full equality, while building the health and enriching the lives of LGBT people, we're working toward the day when many of our services aren't needed and liberty and justice for all is a reality. We couldn't do it without you.

Sincerely,

Lorri L. Jean
Chief Executive Officer



Financial Statement

L.A. Gay & Lesbian Center (a nonprofit California corporation)

Statements of Financial Position

<i>June 30,</i>	2008	2007
Assets		
Current assets		
Cash and cash equivalents	\$ 1,596,521	\$ 1,279,044
Accounts receivable	53,575	166,404
Clinic fees receivable, net	2,175,610	1,696,218
Contracts and grants receivable	3,247,988	2,723,600
Contributions receivable – pledges, net	566,672	767,164
Short-term investments	4,596,698	4,437,336
Inventories	410,257	334,601
Total current assets	12,647,321	11,404,367
Noncurrent assets		
Contributions receivable – held in trust	2,923,640	3,557,661
Beneficial interest in trust	2,109,942	2,301,147
Long-term investments	1,403,998	1,383,928
Property and equipment, net	11,506,325	11,535,523
Other assets	364,083	290,262
Total noncurrent assets	18,307,988	19,068,521
Total assets	\$ 30,955,309	\$ 30,472,888

See accompanying summary of significant accounting policies and notes to financial statements.



Financial Statement

L.A. Gay & Lesbian Center (a nonprofit California corporation)

Statements of Financial Position

<i>June 30,</i>	2008	2007
Liabilities and Net Assets		
Current liabilities		
Accounts payable	\$ 3,584,335	\$ 3,376,738
Accrued expenses	1,320,321	1,158,780
Unearned revenue	99,882	44,272
Line of credit	2,735,389	4,057,704
Current portion of annuities payable	148,903	130,019
Current portion of long-term debt	616,858	512,493
Total current liabilities	8,505,688	9,280,006
Noncurrent liabilities		
Annuities payable, net of current portion	904,210	879,964
Long-term debt, net of current portion	5,167,788	5,676,850
Total noncurrent liabilities	6,071,998	6,556,814
Total liabilities	14,577,686	15,836,820
Commitments and Contingencies		
Net assets		
Unrestricted	10,035,431	8,170,292
Temporarily restricted	3,514,287	3,167,567
Permanently restricted	2,827,905	3,298,209
Total net assets	16,377,623	14,636,068
Total liabilities and net assets	\$ 30,955,309	\$ 30,472,888

See accompanying summary of significant accounting policies and notes to financial statements.



L.A. Gay & Lesbian Center (a nonprofit California corporation)

Statement of Activities and Changes in Net Assets Year Ended June 30, 2008

<i>Year ended June 30, 2008</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and other revenue				
Public support:				
Special events revenue:				
Gross receipts	\$ 5,443,576	\$ 304,905	\$ -	\$ 5,748,481
Less cost of direct benefits	(91,490)	-	-	(91,490)
Net special events revenue	5,352,086	304,905	-	5,656,991
Contributions	2,820,385	772,993	-	3,593,378
Contributed goods and services	956,649	-	-	956,649
Grants	11,126,568	-	-	11,126,568
Program fees	26,690,404	-	-	26,690,404
Other operating revenue	441,022	-	-	441,022
Total public support and other revenue	47,387,114	1,077,898	-	48,465,012
Satisfaction of program restrictions	389,569	(389,569)	-	-
Total public support and other revenue	47,776,683	688,329	-	48,465,012
Operating expenses				
Program services	40,881,634	-	-	40,881,634
Supporting services:				
General and administrative	1,322,689	-	-	1,322,689
Fund-raising	4,087,227	-	-	4,087,227
Total supporting services	5,409,916	-	-	5,409,916
Total operating expenses	46,291,550	-	-	46,291,550
Change in net assets before nonoperating gains (losses) and other revenue	1,485,133	688,329	-	2,173,462
Nonoperating gains (losses) and other revenue				
Interest and dividend income	379,901	-	-	379,901
Realized and unrealized gain on investments, net	105	-	-	105
Unrealized loss on perpetual trust held by a third party	-	-	(460,070)	(460,070)
Change in value of split-interest agreements	-	(341,609)	(10,234)	(351,843)
Total nonoperating gains (losses) and other revenue	380,006	(341,609)	(470,304)	(431,907)
Change in net assets	1,865,139	346,720	(470,304)	1,741,555
Net assets, beginning of year	8,170,292	3,167,567	3,298,209	14,636,068
Net assets, end of year	\$ 10,035,431	\$ 3,514,287	\$ 2,827,905	\$ 16,377,623

See accompanying summary of significant accounting policies and notes to financial statements.



L.A. Gay & Lesbian Center (a nonprofit California corporation)

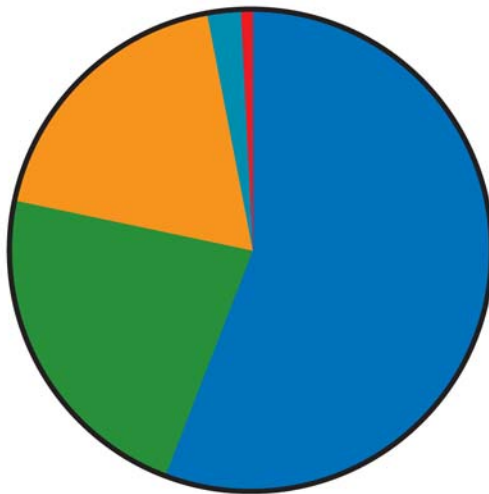
Statement of Activities and Changes in Net Assets Year Ended June 30, 2007

<i>Year ended June 30, 2007</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Public support and other revenue				
Public support:				
Special events revenue:				
Gross receipts	\$ 4,613,390	\$ -	\$ -	\$ 4,613,390
Less cost of direct benefits	(75,985)	-	-	(75,985)
Net special events revenue	4,537,405	-	-	4,537,405
Contributions	2,720,612	448,394	150,000	3,319,006
Contributed goods and services	840,188	-	-	840,188
Grants	10,526,926	-	-	10,526,926
Program fees	22,120,294	-	-	22,120,294
Other operating revenue	275,625	-	-	275,625
Total public support and other revenue	41,021,050	448,394	150,000	41,619,444
Satisfaction of program restrictions	5,672,346	(5,672,346)	-	-
Total public support and other revenue	46,693,396	(5,223,952)	150,000	41,619,444
Operating expenses				
Program services	36,217,941	-	-	36,217,941
Supporting services:				
General and administrative	1,219,770	-	-	1,219,770
Fund-raising	3,294,549	-	-	3,294,549
Total supporting services	4,514,319	-	-	4,514,319
Total operating expenses	40,732,260	-	-	40,732,260
Change in net assets before nonoperating gains and other revenue	5,961,136	(5,223,952)	150,000	887,184
Nonoperating gains and other revenue				
Interest and dividend income	455,615	-	-	455,615
Realized and unrealized gain on investments, net	12,491	-	-	12,491
Unrealized gain on perpetual trust held by a third party	-	-	201,587	201,587
Change in value of split-interest agreements	-	45,032	22,833	67,865
Total nonoperating gains and other revenue	468,106	45,032	224,420	737,558
Change in net assets	6,429,242	(5,178,920)	374,420	1,624,742
Net assets, beginning of year	1,741,050	8,346,487	2,923,789	13,011,326
Net assets, end of year	\$ 8,170,292	\$ 3,167,567	\$ 3,298,209	\$ 14,636,068

See accompanying summary of significant accounting policies and notes to financial statements.

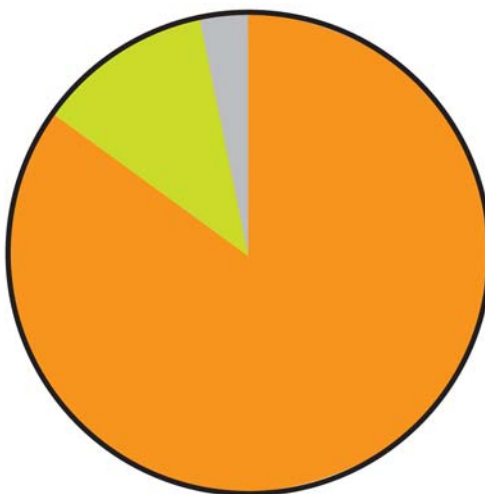


Total Annual Operating Revenue
\$48,465,012



- ADAP and program fees: \$26,690,404
- Government Grants: \$11,126,568
- Contributions and special events: \$9,250,369
- Contributed Goods and Services: \$956,649
- Other revenue: \$441,022

Total Annual Operating Expenses
\$46,291,550



- Client Services: \$40,881,634
- Fundraising: \$4,087,227
- Administration: \$1,322,689



Sustaining Donors

The L.A. Gay & Lesbian Center's board of directors is pleased to acknowledge those women, men and organizations who provided major support for our programs and services in calendar year 2008.

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