L.A. Gay & Lesbian Center
2007 ANNUAL REPORT
The **L.A. Gay & Lesbian Center** provides a broad array of services for the lesbian, gay, bisexual and transgender community. Our health services include free or low-cost HIV/AIDS medical care, individual and group counseling, HIV/STD testing and prevention, and alternative insemination. The Center also offers legal, social, cultural and educational services, with unique programs for seniors, families and youth, including a 24-bed transitional living program for homeless youth.

**Mission Statement**

**EMPOWER** people to lead full and rewarding lives without limits based on sexual orientation and gender identity, by providing the highest quality educational, cultural and wellness programs to residents of Los Angeles County;

**HEAL** the damage caused by discrimination based on sexual orientation and gender identity, by providing the highest quality health and social services to residents of Los Angeles County in need;

**ADVOCATE** full access and equality for all people regardless of sexual orientation or gender identity, by promoting our communities’ needs at local, state and national levels; and

**LEAD** through example, by living our values, sharing our expertise and celebrating the full diversity of our lives, families and communities.

---

**Chief Executive Officer**  
Lorri L. Jean

**Chief of Staff**  
Darrel Cummings

**Senior Executive Team**  
Kathy Ketchum,  
Chief Administrative Officer

Jim Key,  
Chief Public Affairs Officer

Mike Holtzman  
Chief Financial Officer

Quentin O’Brien,  
Director of Health and Mental Health Services

Bart Verry,  
Director of Development

**2007 Board of Directors**  
Co-Chairs:  
LuAnn Boylan*  
Loren S. Ostrow*

Secretary:  
George Walker*

Treasurer:  
Eric Weber*

Members:  
David J. Bailey  
Tamara M. Billik, Esq.  
Tad Brown  
Leonard Cabrera  
Annie Goto  
Rose Greene  
Dean Hansell  
Peter A. Hayashida*  
Mark J. Knox, M.D.*  
Cary A. Lowe  
Kelly Lynch*  
Rayman K. Mathoda*  
Peter Paige  
Brian K. Rosenstein  
Bill Shaw  
Eric M. Shore  
Barbara E. Smallwood  
Glenn K. Tan, M.D.*  
Bruce Vilanch

*Denotes Executive Committee
# Audited Financial Statement

## L.A. Gay & Lesbian Center

### Statements of Financial Position

<table>
<thead>
<tr>
<th>June 30</th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,279,044</td>
<td>$936,845</td>
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<tr>
<td>Accounts receivable</td>
<td>166,404</td>
<td>127,210</td>
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<td>Clinic fees receivable, net</td>
<td>1,696,218</td>
<td>1,496,066</td>
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<td>Inventories</td>
<td>334,601</td>
<td>421,112</td>
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<tr>
<td>Contracts and grants receivable</td>
<td>2,723,600</td>
<td>3,336,837</td>
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<td>Contributions receivable - pledges, net</td>
<td>767,164</td>
<td>735,953</td>
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<tr>
<td>Short-term investments</td>
<td>4,437,336</td>
<td>4,219,885</td>
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<tr>
<td><strong>Total current assets</strong></td>
<td><strong>11,404,367</strong></td>
<td><strong>11,274,808</strong></td>
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<tr>
<td>Noncurrent assets</td>
<td></td>
<td></td>
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<tr>
<td>Contributions receivable - held in trust</td>
<td>3,557,661</td>
<td>3,363,520</td>
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<tr>
<td>Beneficial interest in trust</td>
<td>2,301,147</td>
<td>2,279,011</td>
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<td>Long-term investments</td>
<td>1,383,928</td>
<td>914,038</td>
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<tr>
<td>Property and equipment, net</td>
<td>11,535,523</td>
<td>11,638,519</td>
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<tr>
<td>Other assets</td>
<td>290,262</td>
<td>247,419</td>
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<tr>
<td><strong>Total assets</strong></td>
<td><strong>30,472,888</strong></td>
<td><strong>29,717,315</strong></td>
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<tr>
<td><strong>LIABILITIES AND NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current liabilities</td>
<td></td>
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<tr>
<td>Accounts payable</td>
<td>$3,376,738</td>
<td>$4,358,208</td>
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<td>Accrued expenses</td>
<td>1,158,780</td>
<td>986,122</td>
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<td>Unearned revenue</td>
<td>44,272</td>
<td>3,828</td>
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<td>Line of credit</td>
<td>4,057,704</td>
<td>3,975,787</td>
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<td>Current portion of annuities payable</td>
<td>130,019</td>
<td>90,822</td>
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<tr>
<td>Current portion of long-term debt</td>
<td>512,483</td>
<td>586,326</td>
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<td><strong>Total current liabilities</strong></td>
<td><strong>9,280,006</strong></td>
<td><strong>10,001,093</strong></td>
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<tr>
<td>Noncurrent liabilities</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Annuities payable, net of current portion</td>
<td>879,964</td>
<td>533,144</td>
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<tr>
<td>Long-term debt, net of current portion</td>
<td>5,676,850</td>
<td>6,171,752</td>
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<tr>
<td><strong>Total noncurrent liabilities</strong></td>
<td><strong>6,556,814</strong></td>
<td><strong>6,704,896</strong></td>
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<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>15,836,820</strong></td>
<td><strong>16,705,989</strong></td>
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<tr>
<td><strong>Net assets</strong></td>
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<tr>
<td>Unrestricted</td>
<td>8,170,292</td>
<td>1,741,050</td>
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<tr>
<td>Temporarily restricted</td>
<td>3,167,567</td>
<td>8,346,487</td>
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<tr>
<td>Permanently restricted</td>
<td>3,298,209</td>
<td>2,923,789</td>
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<tr>
<td><strong>Total net assets</strong></td>
<td><strong>14,636,068</strong></td>
<td><strong>13,011,326</strong></td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>30,472,888</strong></td>
<td><strong>29,717,315</strong></td>
</tr>
</tbody>
</table>

*See notes to financial statements.*
# Audited Financial Statement

## L.A. Gay & Lesbian Center

### Statement of Activities

**Year ended June 30, 2007**

<table>
<thead>
<tr>
<th>Public support and other revenue</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public support:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Special events revenue:</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Gross receipts $4,140,211</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Less cost of direct benefits to donors $(75,985)</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>(75,985)</td>
</tr>
<tr>
<td>Net special events revenue</td>
<td>4,064,226</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Contributions</td>
<td>3,183,791</td>
<td>448,394</td>
<td>150,000</td>
<td>3,782,185</td>
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<tr>
<td>Contributed goods and services</td>
<td>840,188</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Grants</td>
<td>10,526,926</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Program fees</td>
<td>22,120,294</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Other operating revenue</td>
<td>275,625</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td><strong>Total public support and other revenue</strong></td>
<td>41,021,050</td>
<td>448,394</td>
<td>150,000</td>
<td>41,619,444</td>
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<tr>
<td>Satisfaction of program restrictions</td>
<td>5,672,346</td>
<td>(5,672,346)</td>
<td>-</td>
<td>-</td>
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<tr>
<td><strong>Total public support and other revenue and net assets released from restrictions</strong></td>
<td>46,693,396</td>
<td>(5,223,652)</td>
<td>150,000</td>
<td>41,619,444</td>
</tr>
</tbody>
</table>

## Operating expenses

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>-</th>
<th>-</th>
<th>-</th>
<th>33,555,277</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>33,555,277</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Supporting services:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>General and administrative</td>
<td>4,043,391</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>4,043,391</td>
</tr>
<tr>
<td>Fund-raising</td>
<td>3,133,592</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>3,133,592</td>
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<tr>
<td>Total supporting services</td>
<td>7,176,983</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>7,176,983</td>
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<tr>
<td>Total operating expenses</td>
<td>40,732,260</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Change in net assets before nonoperating gains (losses) and other revenue</td>
<td>5,961,136</td>
<td>(5,223,932)</td>
<td>150,000</td>
<td>887,184</td>
<td></td>
</tr>
</tbody>
</table>

## Nonoperating gains and other revenue

<table>
<thead>
<tr>
<th>Nonoperating gains and other revenue</th>
<th>Unrestricted</th>
<th>-</th>
<th>-</th>
<th>-</th>
<th>55,615</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest and dividend income</td>
<td>455,615</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>455,615</td>
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<tr>
<td>Realized and unrealized gains on investments, net</td>
<td>12,491</td>
<td>-</td>
<td>201,587</td>
<td>214,078</td>
<td></td>
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<tr>
<td>Change in value of split-interest agreements</td>
<td>-</td>
<td>45,032</td>
<td>22,833</td>
<td>67,865</td>
<td></td>
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<tr>
<td>Nonoperating gains and other revenue</td>
<td>408,106</td>
<td>45,032</td>
<td>224,420</td>
<td>757,558</td>
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<tr>
<td>Change in net assets</td>
<td>6,429,242</td>
<td>(5,178,926)</td>
<td>374,420</td>
<td>1,624,742</td>
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</tr>
<tr>
<td>Net assets at beginning of year</td>
<td>1,741,050</td>
<td>8,348,487</td>
<td>2,923,789</td>
<td>13,011,326</td>
<td></td>
</tr>
</tbody>
</table>

### Net assets at end of year

| Net assets at end of year | Unrestricted | 3,167,567 | 3,298,209 | 14,636,068 |

*See notes to financial statements.*
L.A. Gay & Lesbian Center
Statement of Activities
Year ended June 30, 2006

Public support and other revenue

<table>
<thead>
<tr>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross receipts</td>
<td>$476,543</td>
<td>$2,870,954</td>
<td>$3,346,497</td>
</tr>
<tr>
<td>Less cost of direct benefits to donors</td>
<td>(73,700)</td>
<td>(24,600)</td>
<td>(98,300)</td>
</tr>
<tr>
<td>Net special events revenue</td>
<td>401,843</td>
<td>2,846,354</td>
<td>3,248,207</td>
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<tr>
<td>Contributions</td>
<td>2,172,274</td>
<td>1,772,872</td>
<td>3,945,146</td>
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<tr>
<td>Contributed goods and services</td>
<td>929,204</td>
<td>-</td>
<td>929,204</td>
</tr>
<tr>
<td>Grants</td>
<td>12,000,597</td>
<td>-</td>
<td>12,000,597</td>
</tr>
<tr>
<td>Program fees</td>
<td>20,901,290</td>
<td>-</td>
<td>20,901,290</td>
</tr>
<tr>
<td>Other operating revenue</td>
<td>206,731</td>
<td>-</td>
<td>206,731</td>
</tr>
<tr>
<td>Total public support and other revenue</td>
<td>36,611,939</td>
<td>4,619,426</td>
<td>41,231,365</td>
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<tr>
<td>Satisfaction of program restrictions</td>
<td>3,178,393</td>
<td>(3,178,393)</td>
<td>-</td>
</tr>
<tr>
<td>Total public support and other revenue and net assets released from restrictions</td>
<td>39,788,332</td>
<td>1,443,033</td>
<td>41,231,365</td>
</tr>
</tbody>
</table>

Operating expenses

| Program services | 32,941,335 | - | - | 32,941,335 |
| Supporting services: | - | - | - | - |
| General and administrative | 3,622,665 | - | - | 3,622,665 |
| Fund-raising | 2,788,751 | - | - | 2,788,751 |
| Total operating expenses | 6,411,416 | - | - | 6,411,416 |
| Total operating expenses | 39,350,091 | - | - | 39,350,091 |

Change in net assets before nonoperating gains (losses) and other revenue

| 437,641 | 1,443,033 | - | 1,880,674 |

Nonoperating gains (losses) and other revenue

| Interest and dividend income | 99,265 | - | - | 99,265 |
| Realized and unrealized losses on investments, net | (57,820) | - | - | (57,820) |
| Change in value of split-interest agreements | 100,000 | 145,519 | (171,142) | 74,377 |
| Net nonoperating gains (losses) and other revenue | 141,445 | 145,519 | (171,142) | 115,822 |
| Change in net assets | 579,086 | 1,588,552 | (171,142) | 1,998,496 |
| Net assets at beginning of year | 1,161,984 | 6,237,935 | 3,094,831 | 11,014,800 |
| Net assets at end of year | 1,741,050 | 8,346,487 | 2,923,789 | 13,011,326 |

See notes to financial statements.
Financial Statement
July 1, 2006 - June 30, 2007

Total Annual Operating Revenue
$41,619,000

- ADAP and program fees: $22,120,000 (53.1%)
- Government Grants: $10,527 (0.02%)
- Contributions and special events: $7,856,000 (18.9%)
- Contributed Goods and Services: $840,000 (2.0%)
- Other revenue: $276,000 (0.7%)

Total Annual Operating Expenses
$40,732,000

- Client Services: $33,555,000 (82.4%)
- Fundraising: $3,134,000 (7.7%)
- Administration: $4,043,000 (9.9%)
Sustaining Donors
The L.A. Gay & Lesbian Center’s board of directors is pleased to acknowledge those women, men and organizations who provided major support for our programs and services in calendar year 2007.

Leadership Circle $50,000-$149,000
Timothy Regler
Daniel Renberg & Eugene Kapaloski
Anita May Rosenzen
Eric M. Shore & Fred Paul

Diamond Circle $18,000-$49,999
John August & Michael August
David Bailey & Ronald Shalowitz
Alan Ball
Catherine Benkaim & Barbara Timmer
Douglas Foundation
Richard Fick & Diego Castreon
David Jacobs
William Resnick, M.D. & Doug Cordell, M.D.
Charles Whitebread, John Golden & Michael Kelly
Anonymous

Platinum Circle $12,000-$17,999
Jane Anderson & Tess Ayers
Thomas Dunlap & Doug Burton
Ronald Haft
Donna Deitch
Darrel Cummings & Tim Dang
Roberta Conroy
David Colden, Esq.
Martin Burley & Robert Meza
Suzanne Brown & Marki Knox, M.D.
LuAnn Boylan
John Bogner
Leslie Belzberg
Sheila Becker
Lane Adams & Richard Savage
Wade Young
Steven Weissman, Esq. & Daniel Bowers, M.D.
Bruce Vilanch
Sal Veas
Peeta Torokvei
Robert Stiefel & Ed Imparato
Lisa Schwartz, M.D.
Alexander & Mariette Sawchuk
John Robinson
Dennis Carragher
Pierre Chambers
Robert Cole
John Conaty & Gregory Stone, D.D.S.
Andrea Corrigan
Patrick Council & Mitchell Galper, D.D.S.
Fred Dear & Ken Garlock

Silver Circle $1,800-$2,399
Arlen & Michele Anderson
Tammara Billik, Esq.
Steven Bjerke
Richard Bobb
Ted Brown
Jon Chambers
Walter Chua
Simon Costello
Bruce Davidson, Ph.D. & Quang Nguyen
Erna Jean Edwards
Kevin Eriess & Michael Kennedy
David Epstein, Ph.D.
& Michael Bertolucci, Ph.D.
Dennis Frahmman & Robert Tieman
Michael Guedecke & Jerry Brown
Mark & Debra Goodman
Herb Gore & Robert Wildman
Matt Hamilton
Roy Haugen
Marshall Hea
Mark Heibert, D.V.M. & Robert Joseph, D.V.M.
Michael Holtzmann
Lawrence Jurman
Michael Kelley
Michael Kinsler & Howard Rosner, M.D.
Joni Lavick
Allen Luke & Richard Martin
George Mariella, D.C.
Richard Mehlman
Sally Mitchell
Stephen Montgomery & Emil Lacanienta
John Nicholson
Scott Pacheco & Johan Julin
Peter Paige
Gary Rado & Robert Bentley
Neil Romanoff & Douglas Levy
Brian Roskam & Mike Werb
George Schumman & George Pao
Angel Silva & Ray Espino
Richard Stanley
John Stephens
Aaron Tallent & Clay Stevens
David Tarlaw
Nicholas Velanog
Gary Venet, C.R.N.A.
Matthew Walker
Stephen Warner & Vincent Turano
Robert White

Silver Circle $2,400-$3,599
Diana Suhr, Ph.D.
Ronald & Catherine Gershman
Tom & Mary Knapp
James Johnson & Paul Hogeman
Jennifer O’Brien
Barbara Smallwood
Avantika Shahi & Rayman Mathoda
Arlene Sanford & Devra Lieb
Platinum Circle $12,000-$17,999
Suzanne Brown & Marki Knox, M.D.
LuAnn Boylan
John Bogner
Leslie Belzberg
Sheila Becker
Lane Adams & Richard Savage
Wade Young
Steven Weissman, Esq. & Daniel Bowers, M.D.
Bruce Vilanch
Sal Veas
Peeta Torokvei
Robert Stiefel & Ed Imparato
Lisa Schwartz, M.D.
Alexander & Mariette Sawchuk
John Robinson
Dennis Carragher
Pierre Chambers
Robert Cole
John Conaty & Gregory Stone, D.D.S.
Andrea Corrigan
Patrick Council & Mitchell Galper, D.D.S.
Fred Dear & Ken Garlock

Gold Circle $6,000-$11,999
Lane Adams & Richard Savage
Barney Alfs
Sheila Becker
Leslie Belzberg
John Bogner
Luken Boylan
Suzanne Brown & Marki Knox, M.D.
Martin Burley & Robert Meza
Richard Carlstrom & Joel Samuels
David Colden, Esq.
Robert Conroy
Daniel Cummings & Tim Dang
Cynthia Daniel
Donna Deitch
Kate Falberg & Monique Predovich
Gilbert Garfield
Dr. Ronald & Catherine Gersman
Gregory Goodman & Paul Langh
Rose Greene & Helena Ruffin
Tod Hagadone
Norman Hartstein, M.D.
& Robert Switzer, J.D.
Peter Hayashida & Michael Olman
Alan Hergott & Curtis Shepard
Jacinato Hernandez & Charles Callahan
Todd Holland & Scott Loring
Jon Imparato
James Johnson & Paul Hokeymeyer
Peggy Jones & Parise Livonos
Keith Kauhane, M.D. & Jim Petrone
Kathy Ketchum & Gay Linville
Lionel Levin, M.D.
Ralph Lewis
Ernest Lieblich
Jane Lynch
Kelly Lynch
Christian Maroselli & Jean De Merry
John McDonald & Robert Wright
Gary Meade, Esq.
Gerry Miller & Richard Ullman
Loren Ostraw & Brian Newkirk
Anthony Phelps
Peter Pierce & Mark Bertrand
Brian Rosenstein
Kevin Schoeler & Philip Van der Voet
Elliott Sernel, Esq.
Alan Shafer & David Doyle
William Shaw & Dennis Lynch
W. Thomas Sheehy
Dr. David & Florence Shore
Benjamin Squire
Mark Tobias & William Arroyo, M.D.
Bart Verry & Mark Arteaga
George Walker
Marc Ware
Eric Weaver & Jay Olson
Sterling Circle $3,600-$5,999
Wolfgang Bauer
Michael Collins & Daniel Banchick
Teodoro Constantiner
Jane Costello
Christine Dean & Rosemary Veniegas, Ph.D.
Daniel Fast, M.D. & Thomas O’Brien
Susan Feniger & Liz Lachman
Robin Fish
Tommas Fuller & William Kelly, M.D.
Annie Goto
Paul Guido, Ph.D.
Jim Key
Linda Lack, Ph.D.
Arthur Macbeth
Douglas Moreland
Jonathan Murray & Harvey Reese
David Nelson, M.D.
Michael Newmyer & Tracey Talley
Mary Ricks
Brad Selling
Timothy Stocks & Leon Alexander
Jacqueline Yellin
Silver Circle $2,400-$3,599
David Bauer
Ellis Beesley, Jr.
Edward Butorac & Paul Kaiser
James Castranova
Lawrence Cheyler
Ed Dodge & William Murray
Brian Dubov & Greg Self
J. Douglas Elliott, Ph.D.
Michael Epstein & Scott Schwimmer, Esq.
Michael Filerman
Darryl Gallian
Peter Goldman, M.D.
Erin Hoffman & Heidi Hoffman
Michael Keeley
Thomas Kerrihard, M.D.
Hae Yung Kim
Northwest Magazine

Silver Circle $1,500-$1,799
Jonathan Arland
Steve Badeau
Rob Banning
Hal Bastian
David Beaulieu
Joseph Becci & Mark Denton
Michael Becker
E. Kenneth Bennett
Richard Wagner, M.D.
Rhona & Jennifer Berens
Alan Bernstein
Arthur Bernstein
Mary Lou Blissit
William & Clare Bohnett
Gary Booher
Gary Brazenman
Steven Brister
Mark Brown & Robert Cesario
Michael Brown & Keller Grigsby
Michael Browning & Larry Mainman
Denis Cagn
David Carragher
Pierre Chambers
Richard Clark
Michael Cole
Robert Cole
John Conaty & Gregory Stone, D.D.S.
Andrea Corrigan
Patrick Council & Mitchell Galper, D.D.S.
Fred Dear & Ken Garlock
Ellen DeGeneres
Nannette Diaco
Buckson Diamond
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