The L.A. Gay & Lesbian Center provides a broad array of services for the lesbian, gay, bisexual and transgender community. Our health services include free or low-cost HIV/AIDS medical care, individual and group counseling, HIV/STD testing and prevention, and alternative insemination. The Center also offers legal, social, cultural and educational services, with unique programs for seniors, families and youth, including a 24-bed transitional living program for homeless youth.

Mission Statement

EMPOWER people to lead full and rewarding lives without limits based on sexual orientation and gender identity, by providing the highest quality educational, cultural and wellness programs to residents of Los Angeles County;

HEAL the damage caused by discrimination based on sexual orientation and gender identity, by providing the highest quality health and social services to residents of Los Angeles County in need;

ADVOCATE full access and equality for all people regardless of sexual orientation or gender identity, by promoting our communities’ needs at local, state and national levels; and

LEAD through example, by living our values, sharing our expertise and celebrating the full diversity of our lives, families and communities.
Dear Friends:

At its founding in 1971, the Center was at the vanguard of the LGBT movement; it was one of the first gay and lesbian community centers in the country, one of the first organizations to provide housing for homeless LGBT youth, and we successfully battled the IRS to become the first openly gay organization to be designated as a 501(c)(3) non-profit.

Though the world has changed much in 35 years and the needs of the diverse LGBT community have evolved, we’re proud that the L.A. Gay & Lesbian Center remains at the vanguard of our movement today.

It was seven years ago that the Center hosted the nation’s first transgender pride event, and this year’s three-day Trans-Unity Pride festival was attended by a record 1,000 people. The Center was one of the first LGBT centers to launch a Seniors Program to meet the needs of the growing number of people who, raised in a very different era, increasingly feel lonely and isolated from their community. That program now has more than 500 active participants.

This year at our Jeff Griffith Youth Center, the Center launched the nation’s first GED-preparation program specifically for homeless LGBT youth. At the Youth Center we provided nearly 6,000 meals this year, as well as clothing, counseling, job placement services and much more to help the homeless LGBT youth of Los Angeles make a life for themselves off the streets. Those ready to commit to a program that will help them make that transition are welcomed into our 24-bed home where they can stay for up to 18 months.

We’re proud that the Center was one of the first healthcare facilities in the nation to provide treatment for people with HIV and the first in California to offer HIV testing. This year—which marked the 25th anniversary of the first reported cases of HIV—also marked the year the Center’s full-service pharmacy filled a record number of prescriptions, distributing $21 million worth of HIV-related medications, primarily to the growing number of people with HIV who receive free or low-cost medical care at the Center’s Jeffrey Goodman Special Care Clinic.

The L.A. Gay & Lesbian Center, with its dozens of services and programs to care for the health, advocate for the rights and enrich the lives of LGBT people, remains the bedrock of the LGBT community of Los Angeles thanks to the support of people like you. With decreasing federal funds available to support our work, we’re dependent on the support of our more than 25,000 generous donors and our more than 3,000 volunteers who contributed 46,000 hours of time this year, valued at more than $1.3 million.

With much appreciation,

LuAnn Boylan          Loren Ostrow
Dear Friends:

In the annual report for the Center’s 25th anniversary in 1996, I recall writing about how the Center had significantly expanded its services and programs to meet a growing demand from the community. Our operating budget was $18 million, the largest of any LGBT non-profit, up $10 million since I joined the Center in 1993.

We had not yet opened the Jeff Griffith Youth Center and The Village at Ed Gould Plaza—our renowned educational, arts and cultural facility—was still a vision just beginning to take shape. Our McDonald/Wright Building, as I wrote to our supporters, was literally “bursting at the seams.”

Ten years later, in 2006, we’ve grown to a $41 million organization. From five different facilities we provide more services and serve more people—people representing the full diversity of our community—than any other LGBT organization.

What has not changed, other than the fact that we’re once again bursting at the seams, is the Center’s supreme commitment to care for the health, to enrich the lives and to advocate for the rights of LGBT people. You’ve been there for the Center so that we can be there for our community, especially those most in need. Thank you so much for your support!

Sincerely,

Lorri L. Jean
# Financial Statement

**L.A. Gay & Lesbian Center**

**Statements of Financial Position**

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2006</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$936,645</td>
<td>$807,472</td>
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<tr>
<td>Accounts receivable</td>
<td>127,210</td>
<td>17,280</td>
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<tr>
<td>Clinic fees receivable, net</td>
<td>1,486,868</td>
<td>1,205,961</td>
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<tr>
<td>Inventories</td>
<td>421,112</td>
<td>316,453</td>
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<tr>
<td>Contracts and grants receivable</td>
<td>3,336,037</td>
<td>2,423,175</td>
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<tr>
<td>Contributions receivable - pledges, net</td>
<td>738,963</td>
<td>484,861</td>
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<tr>
<td>Short-term investments</td>
<td>4,219,885</td>
<td>5,131,726</td>
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<tr>
<td>Total current assets</td>
<td>11,274,808</td>
<td>10,386,807</td>
</tr>
<tr>
<td>Noncurrent assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions receivable - held in trust</td>
<td>3,363,520</td>
<td>3,602,137</td>
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<tr>
<td>Beneficial interest in trust</td>
<td>2,279,011</td>
<td>2,366,405</td>
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<tr>
<td>Long-term investments</td>
<td>914,038</td>
<td>-</td>
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<tr>
<td>Property and equipment, net</td>
<td>11,638,519</td>
<td>11,257,902</td>
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<tr>
<td>Other assets</td>
<td>247,419</td>
<td>95,483</td>
</tr>
<tr>
<td>Total assets</td>
<td>$29,717,315</td>
<td>$27,708,834</td>
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</tbody>
</table>

**LIABILITIES AND NET ASSETS**

<table>
<thead>
<tr>
<th>Current liabilities</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$4,386,208</td>
<td>$3,961,565</td>
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<tr>
<td>Accrued expenses</td>
<td>986,122</td>
<td>935,996</td>
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<tr>
<td>Unearned revenue</td>
<td>3,628</td>
<td>109,006</td>
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<tr>
<td>Line of credit</td>
<td>3,976,787</td>
<td>3,413,452</td>
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<tr>
<td>Current portion of annuities payable</td>
<td>90,022</td>
<td>69,044</td>
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<td>Current portion of long-term debt</td>
<td>686,326</td>
<td>765,593</td>
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<td>Total current liabilities</td>
<td>10,001,093</td>
<td>9,275,345</td>
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<tr>
<td>Noncurrent liabilities</td>
<td></td>
<td></td>
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<tr>
<td>Annuities payable, net of current portion</td>
<td>533,144</td>
<td>594,968</td>
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<tr>
<td>Long-term debt, net of current portion</td>
<td>6,171,752</td>
<td>6,823,701</td>
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<td>Total noncurrent liabilities</td>
<td>6,704,896</td>
<td>7,418,659</td>
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<td>Total liabilities</td>
<td>16,705,989</td>
<td>15,694,004</td>
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<td>Net assets</td>
<td></td>
<td></td>
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<tr>
<td>Unrestricted</td>
<td>1,741,050</td>
<td>1,601,904</td>
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<tr>
<td>Temporarily restricted</td>
<td>8,346,487</td>
<td>6,757,935</td>
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<tr>
<td>Permanently restricted</td>
<td>2,823,789</td>
<td>3,094,031</td>
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<tr>
<td>Total net assets</td>
<td>$13,011,326</td>
<td>$11,041,830</td>
</tr>
<tr>
<td>Total liabilities and net assets</td>
<td>$29,717,315</td>
<td>$27,708,834</td>
</tr>
</tbody>
</table>
## L.A. Gay & Lesbian Center
### Statement of Activities
#### Year ended June 30, 2006

<table>
<thead>
<tr>
<th>Public support and other revenue</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public support:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Special events revenue:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gross receipts</td>
<td>$475,543</td>
<td>$2,870,654</td>
<td>-</td>
<td>$3,346,297</td>
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<tr>
<td>Less cost of direct benefits to donors</td>
<td>(73,700)</td>
<td>(24,400)</td>
<td>-</td>
<td>(98,100)</td>
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<tr>
<td>Net special events revenue</td>
<td>401,843</td>
<td>2,846,254</td>
<td>-</td>
<td>3,248,097</td>
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<tr>
<td>Contributions</td>
<td>2,172,274</td>
<td>1,772,872</td>
<td>-</td>
<td>3,945,146</td>
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<tr>
<td>Contributed goods and services</td>
<td>929,204</td>
<td>-</td>
<td>-</td>
<td>929,204</td>
</tr>
<tr>
<td>Grants</td>
<td>12,000,587</td>
<td>-</td>
<td>-</td>
<td>12,000,587</td>
</tr>
<tr>
<td>Program fees</td>
<td>20,077,293</td>
<td>-</td>
<td>-</td>
<td>20,077,293</td>
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<tr>
<td>Other operating revenue</td>
<td>130,728</td>
<td>-</td>
<td>-</td>
<td>130,728</td>
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<tr>
<td>Total public support and other revenue</td>
<td>38,888,332</td>
<td>4,819,426</td>
<td>-</td>
<td>41,231,365</td>
</tr>
<tr>
<td>Satisfaction of program restrictions</td>
<td>3,276,393</td>
<td>(3,178,363)</td>
<td>(100,000)</td>
<td>-</td>
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<tr>
<td>Total public support and other revenue and net assets released from restrictions</td>
<td>39,888,332</td>
<td>1,443,063</td>
<td>(100,000)</td>
<td>41,231,365</td>
</tr>
<tr>
<td>Operating expenses</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>32,941,335</td>
<td>-</td>
<td>-</td>
<td>32,941,335</td>
</tr>
<tr>
<td>Supporting services:</td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>General and administrative</td>
<td>3,622,605</td>
<td>-</td>
<td>-</td>
<td>3,622,605</td>
</tr>
<tr>
<td>Fund-raising</td>
<td>2,786,751</td>
<td>-</td>
<td>-</td>
<td>2,786,751</td>
</tr>
<tr>
<td>Total supporting services</td>
<td>6,409,356</td>
<td>-</td>
<td>-</td>
<td>6,409,356</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>39,350,691</td>
<td>-</td>
<td>-</td>
<td>39,350,691</td>
</tr>
<tr>
<td>Change in net assets before nonoperating gains (losses) and other revenue</td>
<td>537,841</td>
<td>1,443,033</td>
<td>(100,000)</td>
<td>1,880,674</td>
</tr>
<tr>
<td>Nonoperating gains (losses) and other revenue</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest and dividend income</td>
<td>99,265</td>
<td>-</td>
<td>-</td>
<td>99,265</td>
</tr>
<tr>
<td>Realized and unrealized losses on investments, net</td>
<td>(57,820)</td>
<td>145,519</td>
<td>(71,142)</td>
<td>74,377</td>
</tr>
<tr>
<td>Change in value of split-interest agreements</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Net nonoperating gains (losses) and other revenue</td>
<td>41,448</td>
<td>145,519</td>
<td>(71,142)</td>
<td>115,822</td>
</tr>
<tr>
<td>Change in net assets</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>579,086</td>
<td>-</td>
<td>1,588,552</td>
<td>(171,142)</td>
<td>1,996,496</td>
</tr>
<tr>
<td>Net assets at beginning of year</td>
<td>1,161,964</td>
<td>6,757,935</td>
<td>3,094,931</td>
<td>11,013,830</td>
</tr>
<tr>
<td>Net assets at end of year</td>
<td>$1,741,090</td>
<td>$8,346,487</td>
<td>$2,023,789</td>
<td>$13,111,365</td>
</tr>
</tbody>
</table>
Financial Statement

L.A. Gay & Lesbian Center  
Statement of Activities  
Year ended June 30, 2005

<table>
<thead>
<tr>
<th>Public support and other revenue</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
</table>
| Public support:  
  Special events revenue:  
    Gross receipts            | $711,812     | $2,414,798             | $-          | $3,126,610 |
    Less cost of direct benefits to donors | (85,000)     | (31,633)               | -           | (86,633)    |
| Net special events revenue      | 646,812      | 2,383,165              | -           | 3,029,977   |
| Contributions                   | 1,770,905    | 735,660                | -           | 2,506,565   |
| Contributions under split-interest agreements | -          | 295,714                | -           | 295,714     |
| Contributed goods and services  | 1,347,144    | -                      | -           | 1,347,144   |
| Grants                          | 10,733,208   | -                      | -           | 10,733,208  |
| Program fees                    | 18,931,184   | -                      | -           | 18,931,184  |
| Other operating revenue         | 181,791      | -                      | -           | 181,791     |
| Total public support and other revenue | 33,591,044  | 3,414,569              | -           | 37,005,613  |
| Satisfaction of program restrictions | 2,549,826    | (2,549,826)            | -           | -           |
| Total public support and other revenue and net assets released from restrictions | 36,140,869  | 864,744                | -           | 37,005,613  |

<table>
<thead>
<tr>
<th>Operating expenses</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>31,450,224</td>
<td>-</td>
<td>-</td>
<td>31,450,224</td>
</tr>
</tbody>
</table>
| Supporting services:  
  General and administrative    | 2,835,211    | -                      | -                      | 2,835,211 |
| Fund-raising                    | 2,771,455    | -                      | -                      | 2,771,455 |
| Total supporting services       | 5,406,666    | -                      | -                      | 5,406,666 |
| Total operating expenses        | 36,855,920   | -                      | -                      | 36,855,920 |
| Change in net assets before nonoperating gains (losses) and other revenue | (725,021)    | 864,744                | -                      | 139,723    |

<table>
<thead>
<tr>
<th>Nonoperating gains (losses) and other revenues</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest and dividend income</td>
<td>65,128</td>
<td>-</td>
<td>-</td>
<td>65,128</td>
</tr>
<tr>
<td>Realized and unrealized gains on investments net</td>
<td>70,285</td>
<td>-</td>
<td>-</td>
<td>70,285</td>
</tr>
<tr>
<td>Change in value of split-interest agreements</td>
<td>335,413</td>
<td>333,657</td>
<td>54,296</td>
<td>387,969</td>
</tr>
<tr>
<td>Net nonoperating gains and other revenue</td>
<td>135,413</td>
<td>333,657</td>
<td>54,296</td>
<td>523,360</td>
</tr>
<tr>
<td>Change in net assets</td>
<td>(589,608)</td>
<td>1,198,341</td>
<td>54,296</td>
<td>633,029</td>
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<tr>
<td>Net assets at beginning of year</td>
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<td>5,059,864</td>
<td>3,046,635</td>
<td>15,257,071</td>
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<tr>
<td>Net assets at end of year</td>
<td>$1,161,964</td>
<td>$6,757,935</td>
<td>$3,094,931</td>
<td>$11,014,830</td>
</tr>
</tbody>
</table>
Financial Statement
July 1, 2005 - June 30, 2006

Total Annual Operating Revenue
$41,231,000

- ADAP and program fees: $20,977,000 (50.9%)
- Government grants: $12,001,000 (29.1%)
- Contributions and special events: $7,194,000 (17.4%)
- Contributed goods & services: $929,000 (2.3%)
- Other revenue $131,000 (.3%)

Total Annual Operating Expenses
$39,351,000

- Client services: $32,941,000 (83.7%)
- Fundraising: $2,787,000 (7.1%)
- Administration: $3,623,000 (9.2%)
Sustaining Donors
The L.A. Gay & Lesbian Center’s board of directors is pleased to acknowledge those women, men and organizations who provided major support for our programs and services in calendar year 2006.

Leadership Circle $50,000-$149,999
Daniel H. Renberg & Eugene Kapotski
Anita May Rosenstein
Eric M. Shore & Fred Paul

Platinum Circle $25,000-$49,999
Jehan F. Agrama & Dwora Fried-Dreiling
Catherine G. Benikam & Barbara Timmer
Scott Gallotan & Peter J. Busch
Dean Hansell & Jason Murakawa
William J. Reinick, M.D. & Doug Cordell, M.D.

Platinum Circle $18,000-$24,999
David J. Bailey & Ronald B. Shalowitz
Douglas Foundation
Richard E. Fiock
David Henry Jacobs
Julie Leverence
Cary A. Lowe & Allan Ames
Kelly P. Lynch
Charles H. Whitebread, John T. Golden & Michael Kelly

Gold Circle $12,000-$17,999
Jane A. Anderson & Tess Ayers
Pamela A. Clifford & J. Lorrie Webb
Donna Deitch
Frontiers Newsmagazine
Ronald S. Haft
Lorri L. Jean, Esq., & Gina M. Calvelli, Esq.
Scott W. Binder, M.D.
Leslie Belzberg

Gold Circle $6,000-$11,999
JoAnn Altman & Gretchen C. Goldstein
Barney Alfs
Joe Babajian
Sheila S. Becker
Leslie Belzberg
Scott W. Binder, M.D. & Jeffrey S. Seeger, Ph.D.
LuZen Boylan
Suzanne C. Brown & Mark J. Knox, M.D.
Martin D. Burley & Robert Meza
Richard Carstelo & Joel Samuels
John S. Clark & Tommy Chambers
David Colden, Esq.
Robert A. Conroy
Danne E. Cummings & Tim Dang
Cynthia K. Daniel
Thomas J. Dunlap & Haray K. Kazazian
J. Douglas Elliott, Ph.D.
Kate E. Falbo & Monique Predovich
Daniel Fast, M.D. & Thomas E. O’Brien
Gilbert Garfield
Ronald and Catherine Gershman Foundation
Mike Gleason & David Kettel
Gregory Goodman & Paul Langh
Shelli Goodman & Ronald Goodman
Rose Greene & Helena A. Ruffin
Kathy Griffin
Norman B. Hartstein, M.D. & Robert Switzer, J.D.
Peter Hayashida & Michael Olman
Alan S. Hergot & Curt F. Shepard
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Kathy Ketchum & Gay Linvill

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John S. McDonald & Robert Wright
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Donald Moody & Shirley Moody
Gregory Mueller
Rose O’Donnell & Kelli O’Donnell
Loren S. Ostrow & Brian Newkirk
Anthony M. Phelps & Frank D. Pond
Brian K. Rosenstein
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Lisa Schwartz
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Donald L. Sellars & Mark Thomas
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Alan M. Shafer & David J. Doyle
Avantika Shaish & Rayman Methoda
William H. Shaw & Dennis J. Lynch
W. Thomas Sheedy
David Shore, O.D. & Florence Shore
Paul D. Smith
Mark J. Tobias & William Arroyo, M.D.
George R. Walker
Eric Weber & Jay Olson

Sterling Circle $3,600-$5,599
Lane Adams & Richard Savage
Larry Chrysler
Michael H. Collins
Christine A. Dean & Rosemary C. Veriseghi, Ph.D.
Paul Dooley & Winfred J. Holzman
Susan L. Feniger & Liz Lachman
Ted Taggiolo
Paul A. Guido, Ph.D.
Todd Hagadone
Abraham Higginbotham & Steven Petrarcha
Jim D. Key
Doris F. Ladd
Kyle H. Landauer, M.D. & Dean Gates
Arthur E. Macbeth
The John Lee Fund of the Tides Foundation on recommendation of Joe McCormack
Suzanne E. Naputi & Racleuil L. Spreazzaco
David R. Nelson, M.D.
Michael Newmyer & Tracy Talley
Kevin G. Scholer & Philip van der Voot
George A. Schultman & George Pao
Gregory Scottie & Alan Kelly
Brad W. Seiling
Paul E. Simon & Douglas M. Moreland
Benjamin Squire
Uptown Gay & Lesbian Alliance
Marc A. Vale
Jacqueline Yellin

Silver Circle $2,400-$3,999
Harvey Abrams, M.D. & Michael Sites
Elenore J. Alickman & Lisa L. Gates
Ellis N. Beesley, Jr.
James J. Castronova
Brian E. Dugow & Greg Self
Emma Jean Edwards
Michael H. Epstein & Scott E. Schweimer, Esq.
Michael Fierman
Sheryl L. Gold & Marla Sandow
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Erich Hoffman & Heidi Hoffman
Michael F. Keeley
J. Christopher Kennedy
Hae Yung Kim
Matthew W. Knight
Linda Lack, Ph.D.
George Lambis
Charles A. Larson, Esq.
Andrew Z. Linsky
Allen Luke & Richard F. Martin
Royd J. Mahowald
James C. Mandelbaum & Steven Byrnes
Elizabeth Meisler & Jason Meisler
Weston Miliken
Peter R. O’Keefe
David T. Pence
Dean Pitchford & Michael Mealfie
Mary Pidgeon
Don Roos & Dan Bucatinsky
Alexander A. Sawchuk & Mariette T. Sawchuk
Ernest Schmider & Omar Rodriguez
Timothy D. Stecks & Leon J. Alexander
Richard A. Tan, M.D.
Clare A. Thomas, D.D.S. & Karen Mellick
Sal Veas
Bart Verry & Mary Arteaga
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